An Overview of the Louisiana Forest Products Development Center & The Forest Products Industry in Louisiana



Mike Dunn Matt Fannin Rich Vlosky



SWLA Partnership for Economic Development Meeting October 27, 2004













The Louisiana Forest Products Development Center



School of Renewable Natural Resources LSU Agricultural Center









Objectives

to better address the needs of Louisiana, the scope of the Center was broadened to include the *whole value chain* from the forest to the consumer.

provide technical assistance and help in *development of* processing industries.

Overall, the goal of the LFPDC is to <u>aid the state's economy and</u> well-being of its people through forest sector development.



Center Faculty—LSU AgCenter Renewable Natural Resources



Todd Shupe



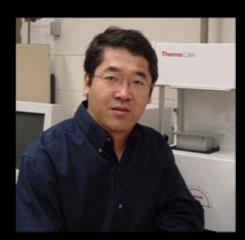
Niels deHoop



Ramsay Smith



Qinglin Wu



Richard Vlosky



Faculty—Louisiana Tech

Mark Gibson





George Grozdits



Teaching









- Faculty teach graduate and undergraduate courses
- Faculty chair or are members of graduate student committees
- New Forest Products Area of Concentration at School of Renewable Natural Resources

Research









LFPDC Program Areas







- Environmental Assessment and Improvement
- Business and Economic Development
- Industrial Process Improvement
- New Product Development
- Durability of Wood-Based Building Products











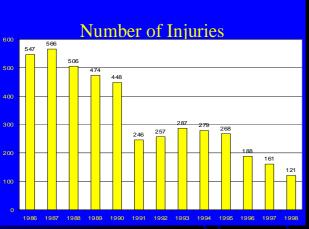
Environmental Assessment and Improvement

Niels deHoop



Reducing Worker Injuries

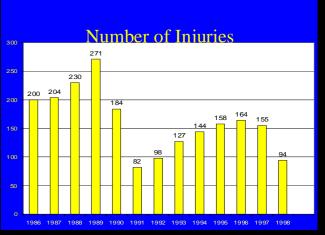












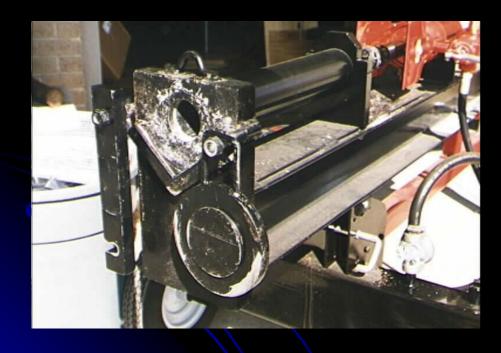
Logging

Primary

Secondary

Environmentally Friendly Firelogs







Logging & Mill Productivity







Forest Fuels Utilization

















Business and Economic Development

Richard Vlosky



Business and Economic Development

 Forest Sector-Based Economic Development

Certification

eBusiness/eCommerce

New Markets, New Products

Business and Economic Development

Treated Wood

Sugarcane-Wood Composites



 eBusiness for Small Manufacturers

SYP Competitiveness





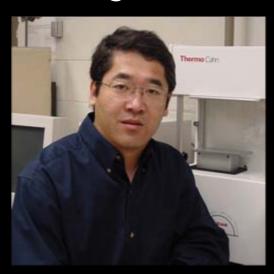






Industrial Process Improvement

Qinglin Wu



State-of-the-Art Research Facility







Wood Composites and Engineered Wood Products











Bio-Fiber/ Polymer Composites



Thermal-bonded Wood/ Bagasse Nonwoven



Thermal-bonded Wood/Bagasse Composite with Vinyl Decorating Layer











New Product Development

Todd Shupe



Wood Quality

















Recycling Treated Wood





















Recycling Agricultural/ Wood Residues

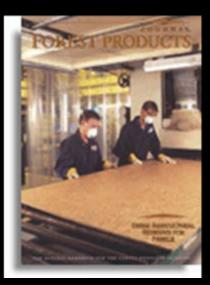








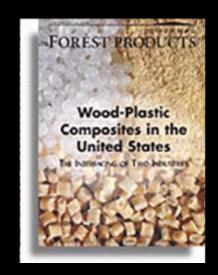








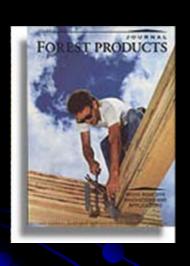
Wood/Plastic Composites



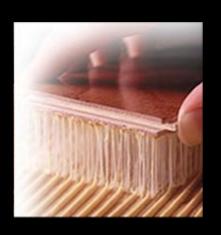




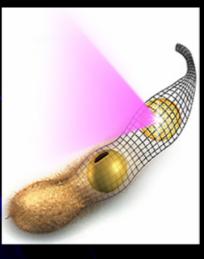
Adhesives Research

























Durability of Wood-Based Building Products

Ramsay Smith



Formosan Subterranean Termites









Housing Durability



Louisiana House



Louisiana Tech/ LFPDC Research

Wood Quality

- Southern pine and hardwood wood properties
- Effects of intensive forest management on product quality, yield, and mechanical properties in hardwoods and softwoods







Louisiana Tech/ LFPDC Research

Wood Quality

- Small bandmill yield studies
- Air-drying lumber
- Dry-kiln monitoring and improvement







Louisiana Tech/ LFPDC Research

Adhesives and Residue Utilization

- Improved durability of bagasse-based and wood-based composites
- Incorporation of chemical plant waste into adhesives
- Biomass oil substitution in adhesives

Extension/Outreach



Louisiana Cooperative Extension Service



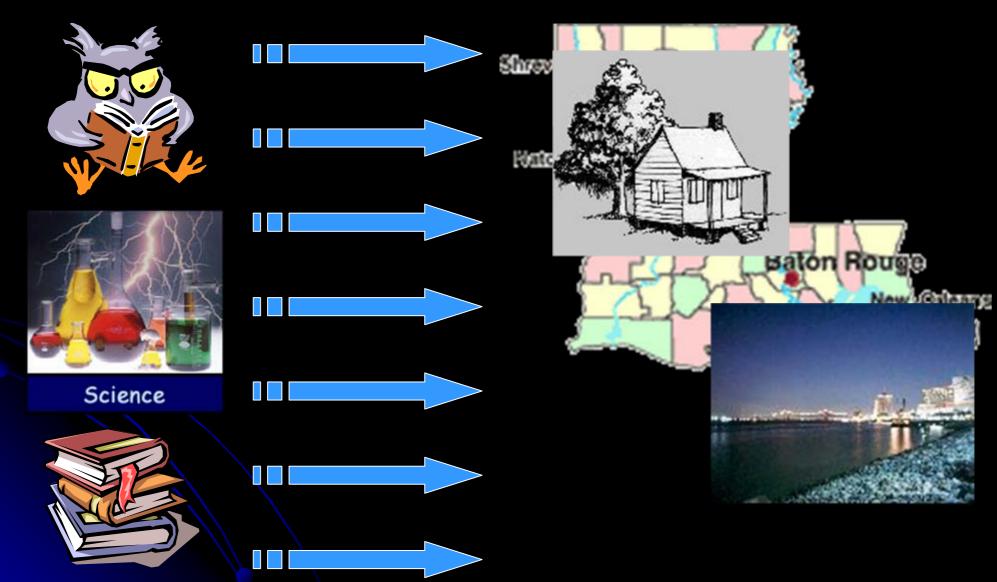


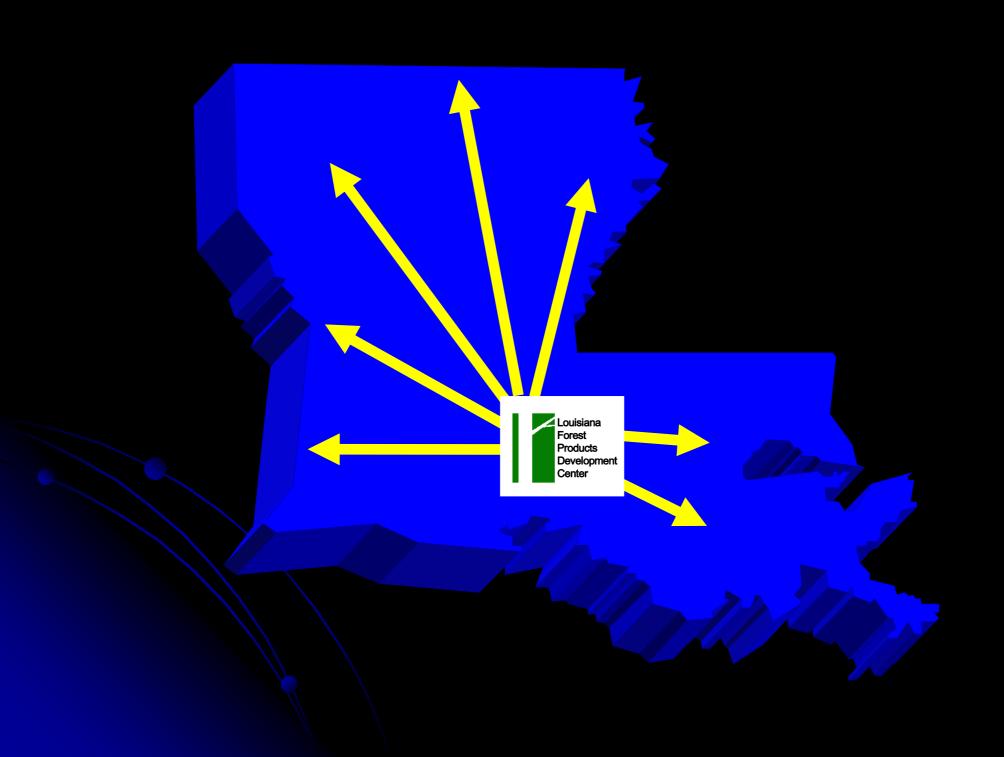


Making the Connection

Research

Louisiana Clients





Extension/Outreach Programs

- Wood identification
- Lumber drying
- Basic wood properties
- Small business management
- Marketing & business development

Clientele

- Homeowners and consumers
- Primary and secondary wood products industry
- Hobbyists
- Policymakers

Getting The Word Out

- Workshops
- On-site visit
- Personal communication
- Parish forestry meeting/forum/field tours
- Newsletters
- LCES publications
- LFPDC publications
- Websites

Extension/Outreach Programs

Industry Technical Assistance





Extension/Outreach Programs

Presentations to Young People





Extension/Outreach Programs

eCommerce/eBusiness



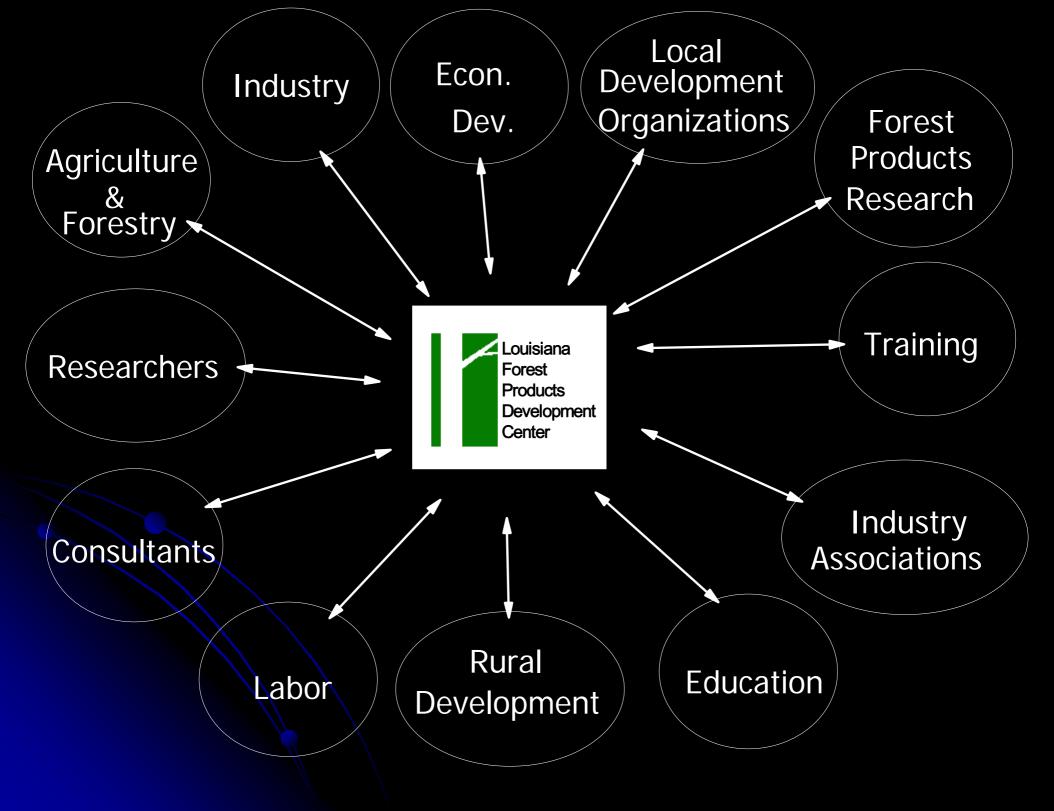




Welcome To.....

The Louisiana Forest Products Community





The Forest Sector in Louisiana

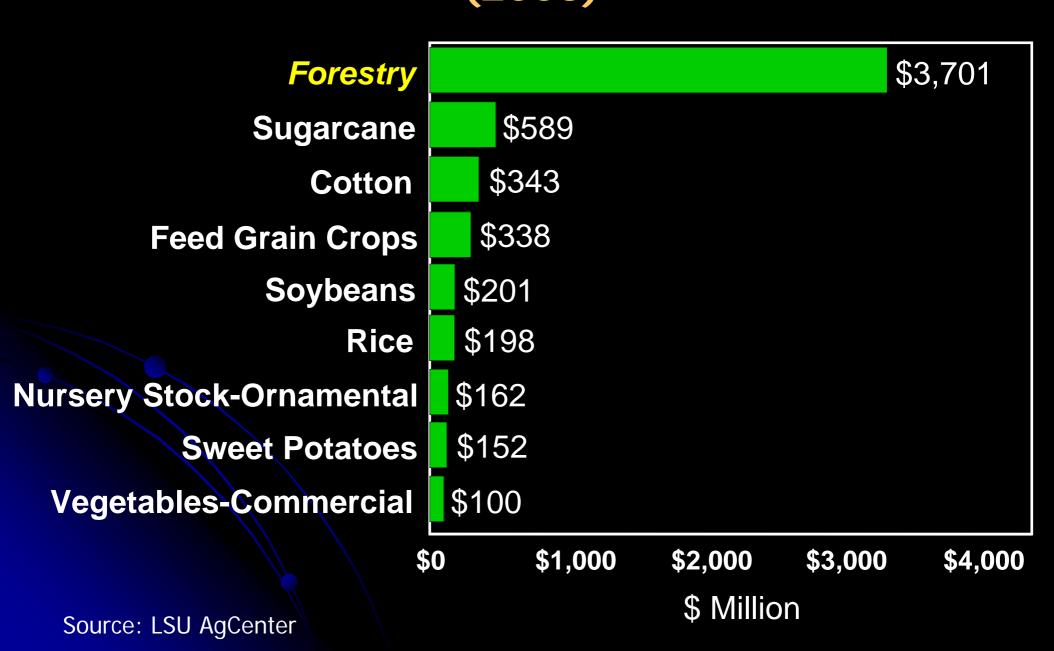


Key Louisiana Forest Sector Facts

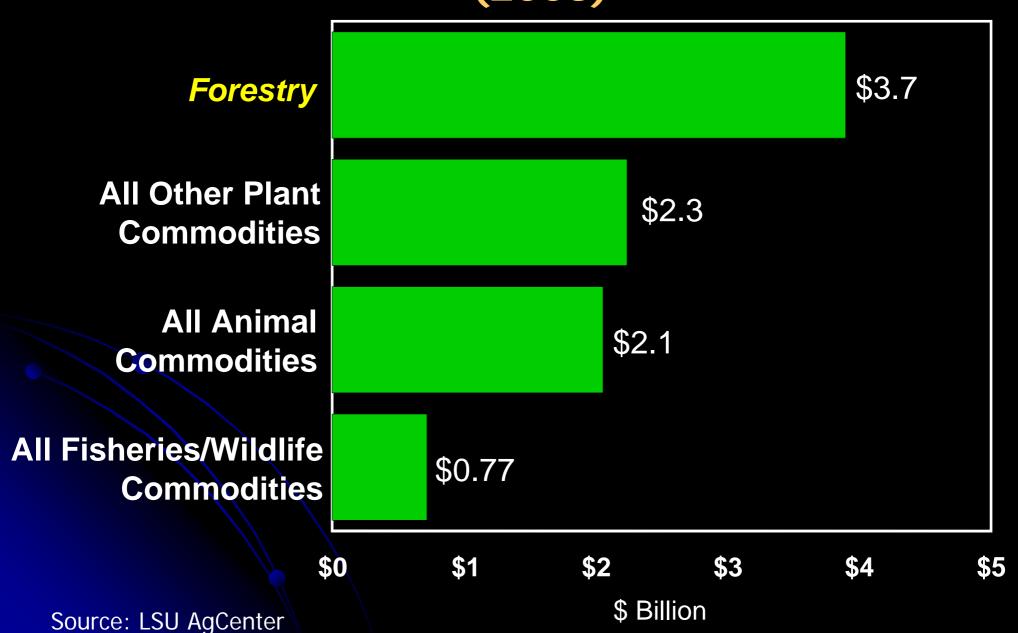
- 13.8 million acres of forests (48% of Louisiana land area)
- ½ Pine: ½ Hardwoods
- 59 of 64 parishes contain forest land
- 148,000 forest landowners
- 180 Primary manufacturers
- 750 Secondary manufacturers
- Louisiana's 2nd largest employer
 - 19,703 manufacturing jobs
 - 8,000 harvesting/transportation

Source: Louisiana Forestry Association

Louisiana Agricultural Commodity Economic Contribution (2003)



Louisiana Agricultural Commodity Economic Contribution (2003)



Adding Value to Louisiana's Forest Sector



Traditional Perspective: Primary vs. Secondary (Value-Added) Wood Products

• Primary products:

 produced directly from raw timber input. Examples include chips, lumber, veneer, plywood and their byproducts

Secondary (value-added) products:

- use primary products as input for remanufacturing
- includes intermediate products and final consumer products such as furniture, cabinets, flooring, etc.

What is Value-Added?

- The increased value at each stage of a manufacturing assembly process
- Activities or steps that the market views as important and necessary
- Addition of net economic value
- Value can be added through manufacturing or marketing

Why Add Value?

- Value-added wood products typically require more employees than primary products -- that means more jobs.
- They usually require more than one mill to complete the process-- that means more companies.
- The added processing typically means higher valued products
 -- that means more money stays in-state.
- For these reasons, value-added wood products are an important link between the timber harvested from the forest and the wood products consumers buy in stores.

Many Ways to Add Value







Nexfor





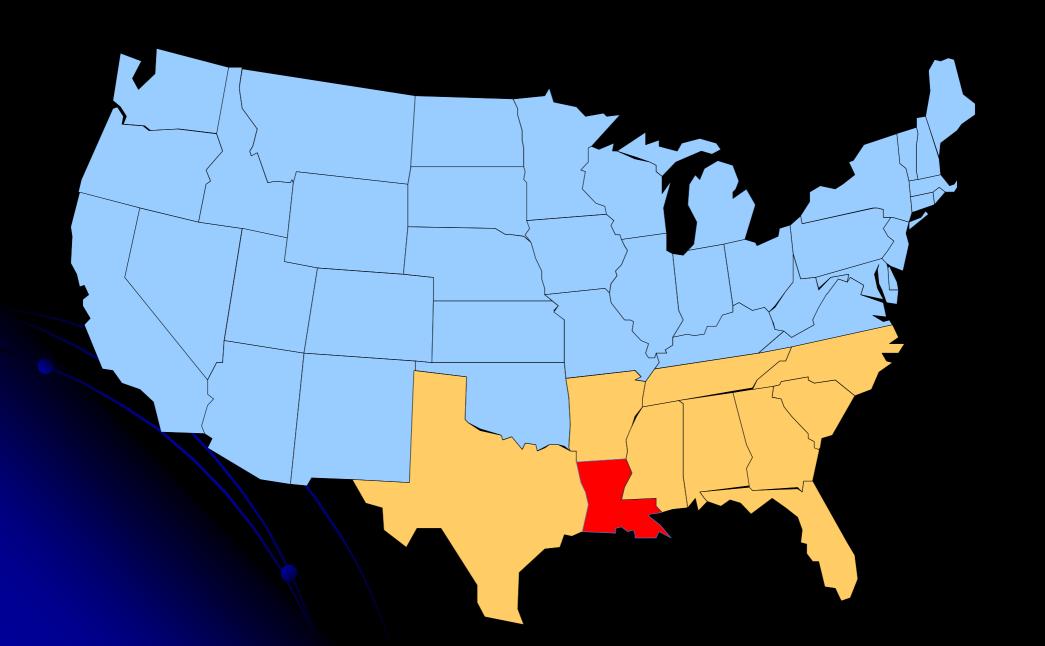








Where is Louisiana Positioned?



Is Louisiana Adding Value?

- Yes, but.....
- Although timber is the number one agricultural crop in Louisiana, much of our harvested wood leaves the state in a raw form allowing value to be added elsewhere.
- Exporting raw materials reduces economic development potential from value-added industries.
- This concept is not unique to the forest sector.

Lumber Industry

Value of Shipments-\$ Billion 2001



Lumber Value-Added \$/\$1 of Log Input



Lumber Value-Added \$/Employee

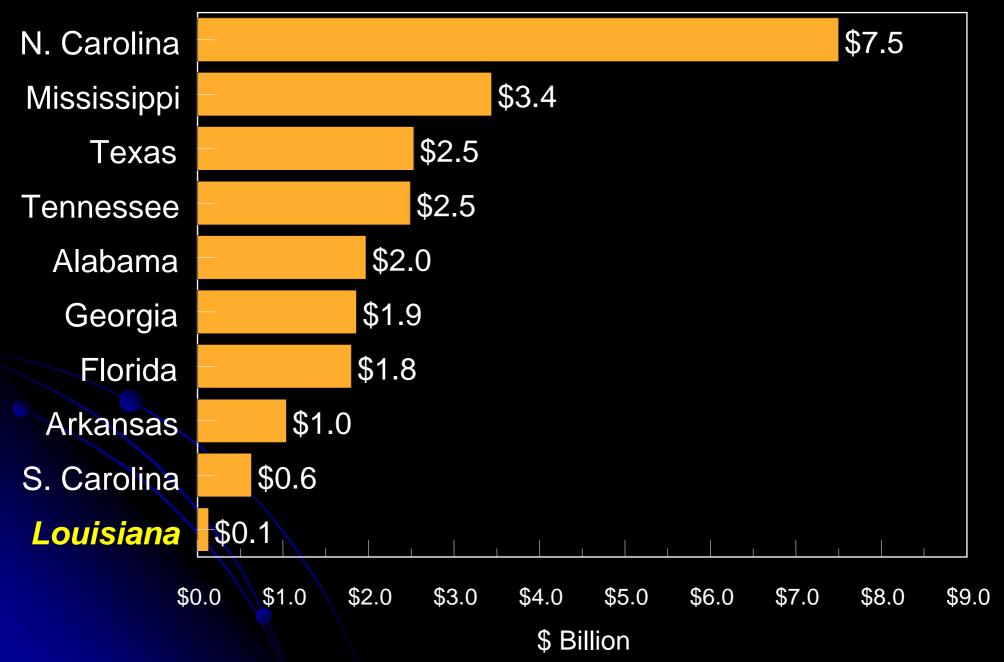
2001



Data source: US Department of Commerce, Census of Manufacturers

Furniture Industry

Value of Shipments-\$ Billion 2001



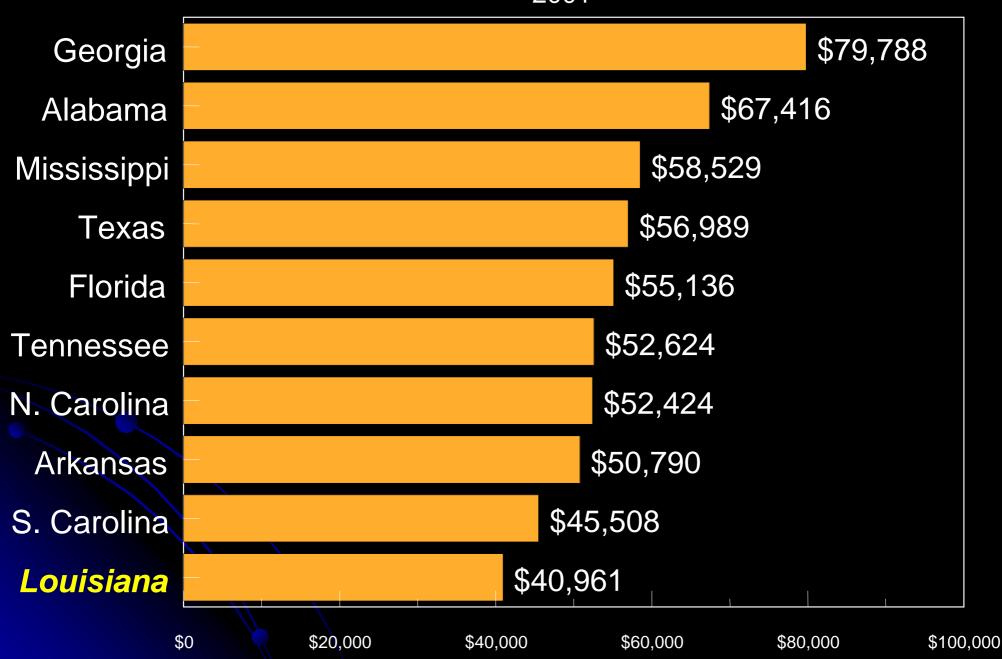
Furniture Value-Added \$/\$1 of Raw Materials





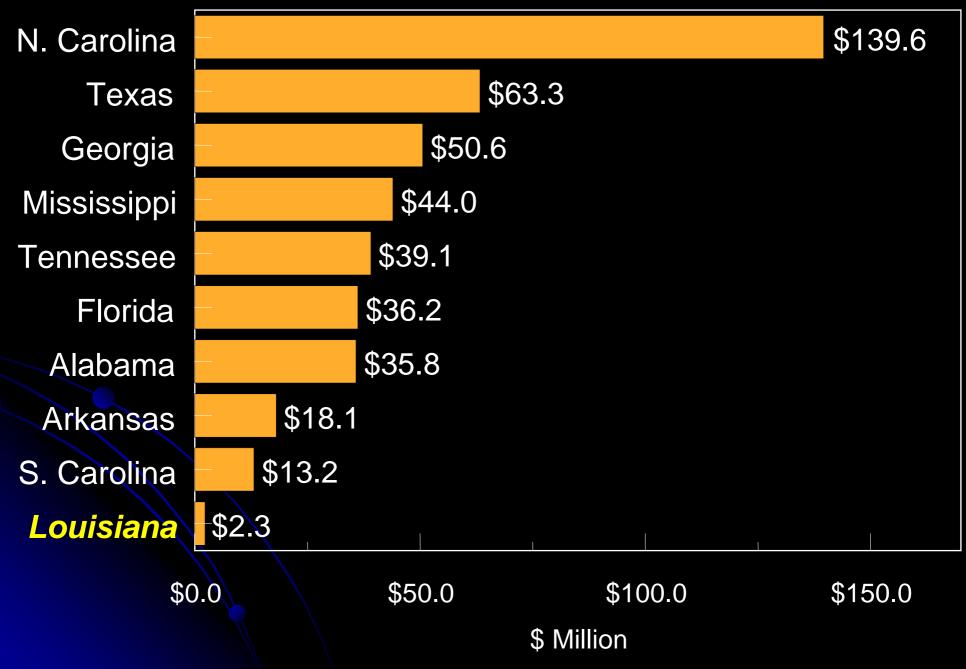
Furniture Value-Added \$/Employee

2001



Furniture Industry

Capital Expenditures-\$ Million 2001



Summary

- The forest sector is a leading contributor to Louisiana's economy
- We lead other Southern states in adding value to logs in making lumber
- We lag other Southern states in adding value in manufacturing furniture
- Furniture "per se" is NOT the answer; niches should be explored
- We can and should do better at adding value to our forest resources
- Innovation and a rational, systematic, strategic orientation IS the answer

The Forest Sector in Southwest Louisiana



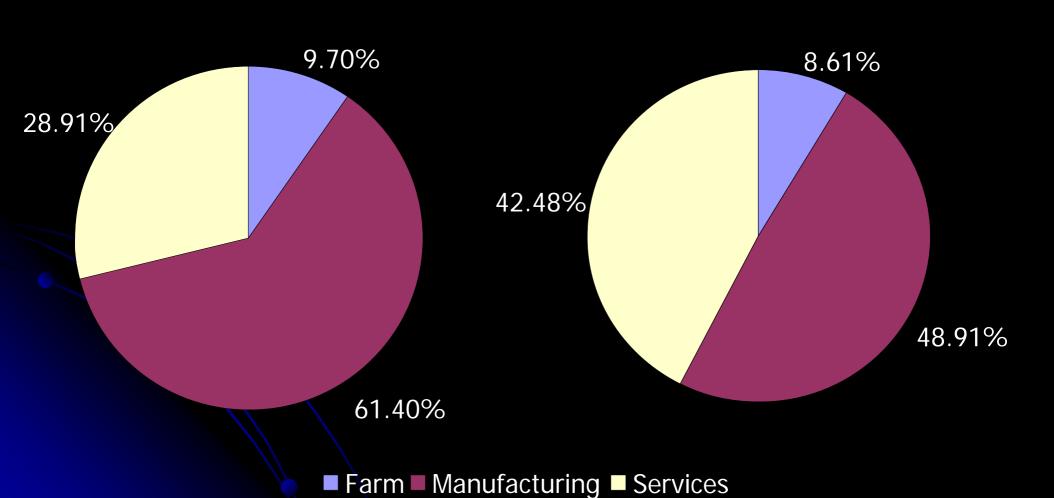
Population Change Southwest Region

Region	1950-2000	1970-2000	1990-2000
Allen Parish	35.07%	22.34%	19.85%
Beauregard Parish	85.67%	44.12%	9.65%
Calcasieu Parish	104.81%	26.24%	9.18%
Cameron Parish	60.01%	21.93%	7.89%
Jefferson Davis Parish	19.53%	6.36%	2.32%
SW Region	78.51%	24.94%	9.25%
Louisiana	66.53%	22.73%	5.90%

Distribution of Earnings

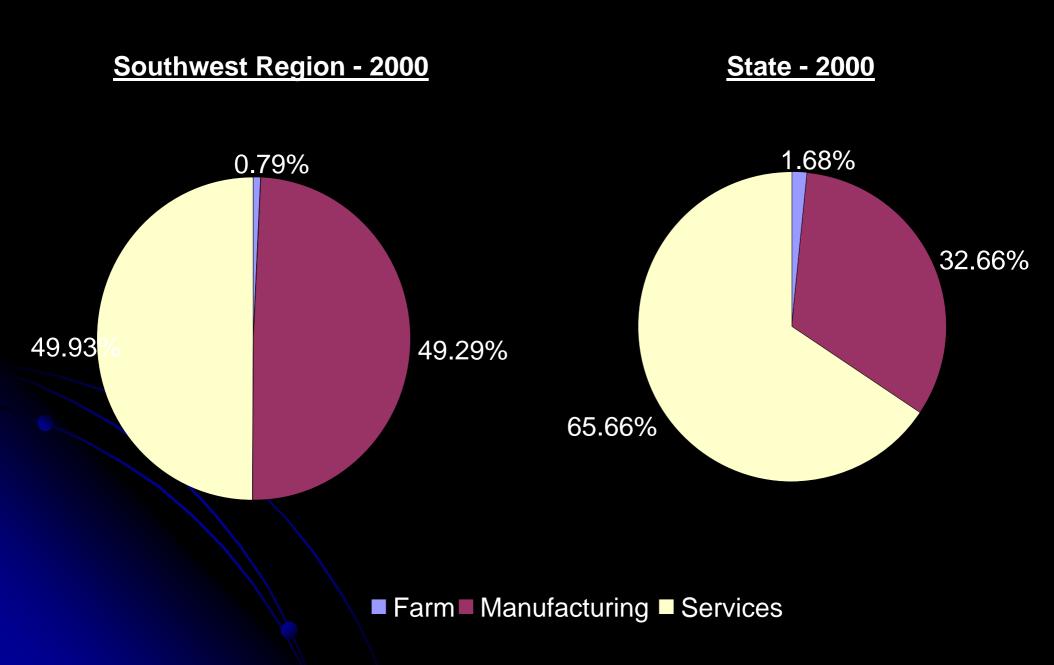


State - 1970



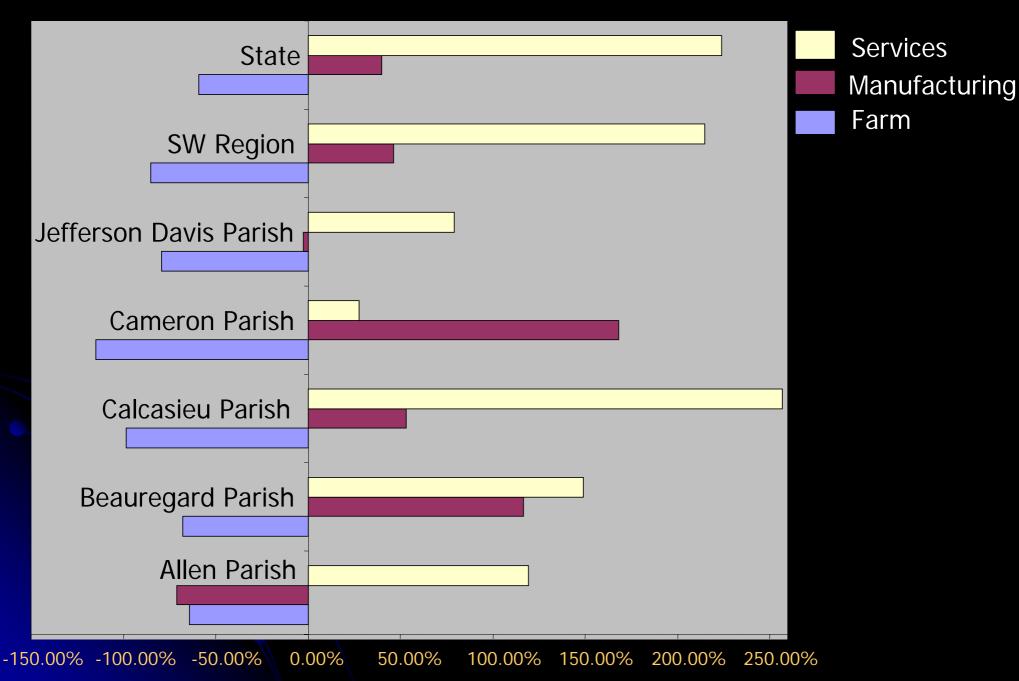
Source: Bureau of Economic Analysis

Distribution of Earnings



Source: Bureau of Economic Analysis

Change in Earnings 1970-2000



Note: Adjusted for Inflation; Source: Bureau of Economic Analysis

Selected Forest Product Sector Employment

SIC 24 Lumber and Wood Products

1970 2000

Parish	Est.	Emp.	Est.	Emp.
Allen	8	569	10	418
Beauregard	15	166	46	454
Calcasieu	21	659	13	92
Cameron	0	0	1	20-99
Jefferson Davis	4	20-99	1	20-99

SIC 26 Paper and Allied Products

1970 2000

	17/U		<u> </u>	
Parish	Est.	Emp.	Est.	Emp.
Allen	1	250-499	0	0
Beauregard	1	250-499	1	500-999
Calcasieu	1	1-4	1	20-99
Cameron	0	0	0	0
Jefferson Davis	0	0	0	0

Forest Product Sector Summary

- Lumber and Wood Products sector increased number of establishments while decreasing employment
- Paper and Allied Products sector saw consolidation and stagnant employment
- Both linked to increased productivity from machinery and equipment in these sectors

New Forest Product Sector Growth

- Employment Growth of 5% or greater (1998 2001) in Forest Product Sectors in the U.S.
 - Wood Preservation
 - Truss Manufacturing
 - Wood Window and Door Manufacturing
 - Other Millwork (including flooring)
 - Prefabricated Wood Building Manufacturing
 - Setup Paperboard Box Manufacturing
 - Coated and Laminated Pkg Paper and Plastic Film Manufacturing
 - Laminated Aluminum Foil Manufacturing for Flexible Manufacturing
- Southwest region contained only 6 establishments in these growth sectors generating less than 15% of total wood and paper product manufacturing employment













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