

Forest Stewardship Council



Facts and Figures on FSC growth and markets

Info Pack



Forest Management



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Global FSC forest area



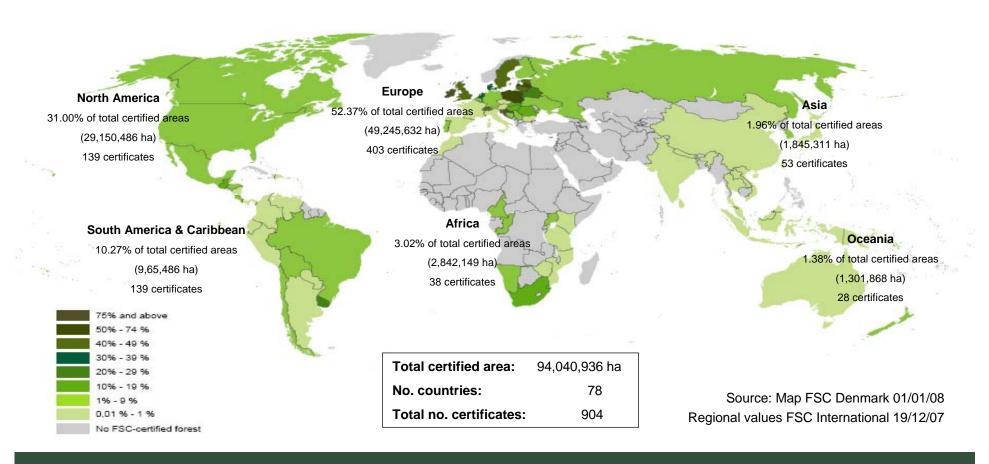
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- Over 94 million ha of forest are certified to FSC standards
- Issued in 78 countries, FSC is a truly global system
- Equivalent to 7% of forests identified as primarily for production purposes

Source: 2007 UNECE/FAO Forest Products Annual Review



FSC certified forest area: by region





Global FSC certified forest growth



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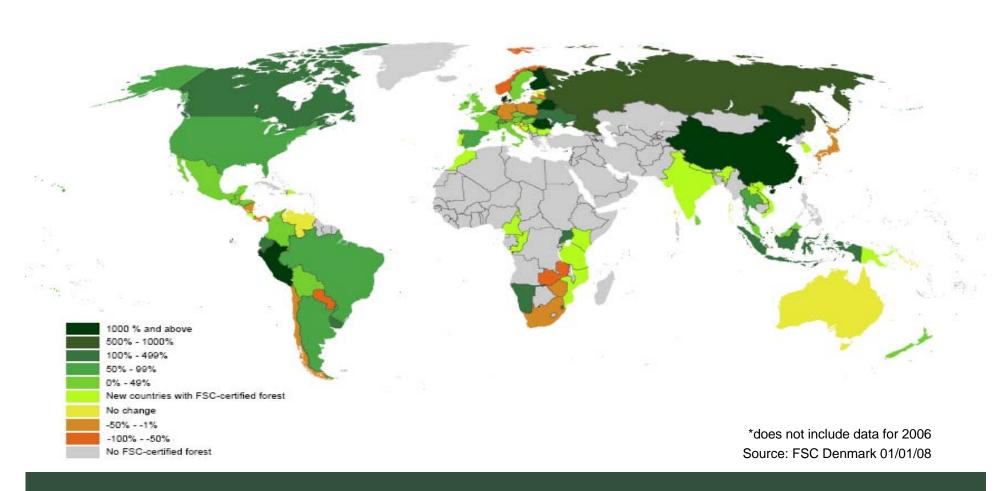
- FSC fastest growing forest certification scheme
- 20 million ha added in 2006 (33% increase)

Source: 2007 UNECE/FAO Forest Products Annual Review

• 2007 ha increase of nearly 10 million

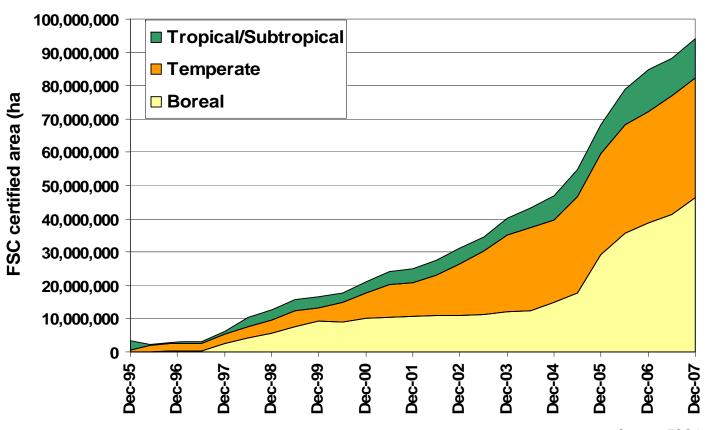


Increase of FSC certified forest area from 2005 - 2007





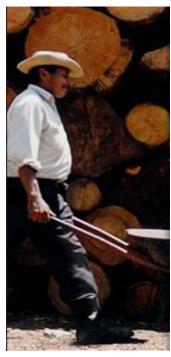
FSC certified forest area growth



Source: FSC International 19/12/07



Growth and markets



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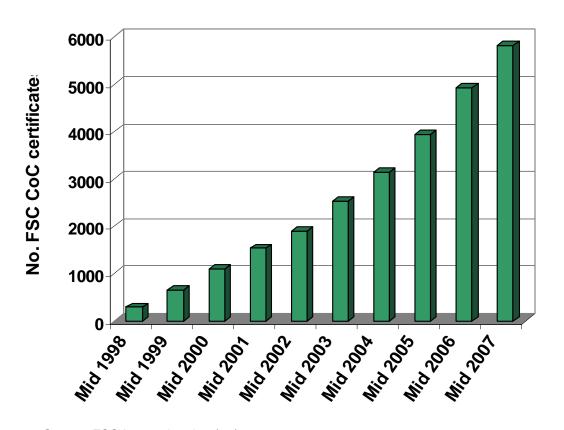
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FSC chain of custody (COC) certificate growth



- The FSC supply chain rapidly expanding, globally
- 40% growth in 2007
- It is becoming easier to find FSC labeled products in the market place, globally
- Greater choice for suppliers, globally
- Increased awareness of the FSC brand, globally

Source: FSC International 01/06/07



Pulp and paper

• The supply of FSC certified pulp in the market is estimated at a minimum of 4.7 million tons. This is about 9% of the total global supply.

Source: www.kimberly-clark.com/PDFs/ExecutiveSummary_FSC_FeasibilityStudy.pdf 2007-04-11, Text Version

• A survey on the paper sector by FSC Germany found that in 2005 on average 4.3% of turnover was FSC certified, with an expected 6.7% in 2006.

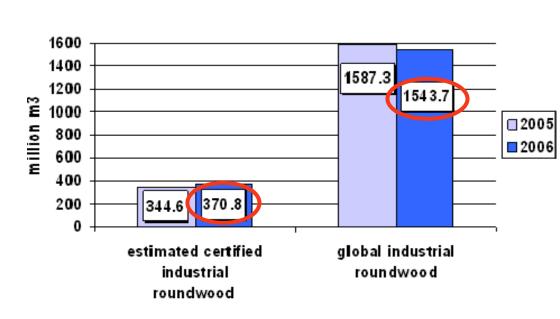
Source: FSC Germany

• 30 - 40% of all commercial forests are used for pulp and paper production.

Source: FSC Denmark



Industrial roundwood



Despite a slight decrease of global industrial roundwood volumes, in 2006 certified roundwood has increased from 21.7% to 24.0%, equalling 370 million m³

Source: UNECE/FAO Forest Products Annual Market Review, 2005-2006, p. 10011

• Estimated 1.3 million m³ FSC certified roundwood in the Netherlands in 2007 - 13% of the total share of construction timber in 2005

Source: FSC Netherlands



FSC market value

• In Switzerland the total turnover from the sale of FSC products in 2005 was estimated at the equivalent of over \$120 million.

Source: FSC Switzerland

• In 2006 Bolivia exported FSC certified products worth \$16 million.

Source: FSC US prospectus 2006

• FSC's market share in the Netherlands is estimated at 17% in 2007.

Source: FSC Netherlands



FSC market value

- Based on an FSC survey completed in 2007, value of FSC labeled sales estimated at over 20 billion USD.
- Growth of over 4 times market value since 2005. Based on an FSC survey in 2005, FSC certified companies reported an estimated FSC labeled market value of \$5 billion.
- Companies with a combined estimated turnover of 250 billion USD in wood products are committed to FSC certification.



FSC label recognition

• Netherlands: FSC trademark is fourth in a ranking of the Netherlands' best-known quality assurance trademarks. Prompted recognition reaches 67% (21% unprompted).

Source: FSC Netherlands

• Switzerland: in 2007, 56% of the Swiss population recognize the FSC label when prompted (21% unprompted).

Source: FSC Switzerland

• Denmark: in 2007 label recognition reached 33% unprompted, doubled from 2006. 61% would actively look for FSC products.

Source: FSC Denmark

• UK: 23% unprompted recognition. Highest recognition from ages under 25

Source: FSC UK



Global outreach

- There are 46 National Initiatives around the world representing FSC
- FSC forest management and chain of custody certificates are issued in 84 countries.
- 18 certification bodies are FSC accredited and working around the world to audit forestry operations, manufacturers, traders, pulp producers, printers and many more...
- More than 13 000 people receive the News and Notes our international monthly newsletter

Source: FSC International 19/12/07





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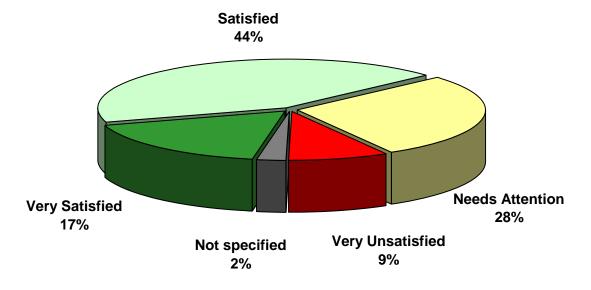
FSC International certificate holder survey 2006



FSC fulfilling expectations

Good overall satisfaction with FSC certification

• 61% satisfied or very satisfied

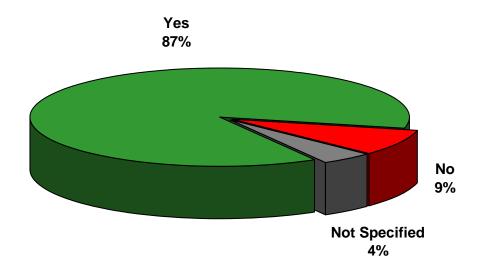




FSC fulfilling expectations

High rate of continuity

• 87% plan to renew their certificate



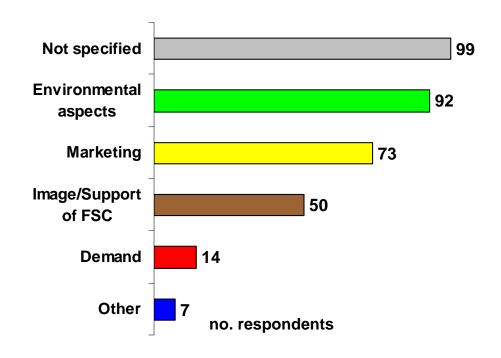


FSC fulfilling expectations

FSC brings environmental, social and economic benefits

79% would recommend FSC certification

Reasons for recommending FSC certification:

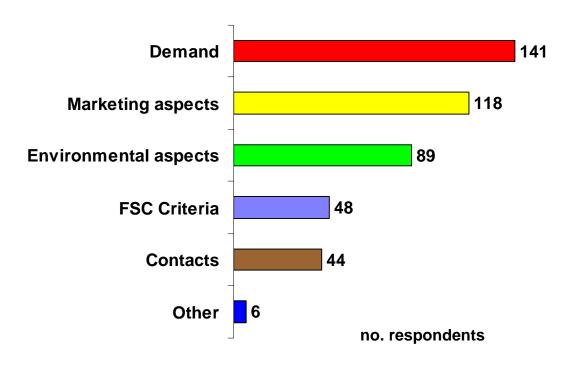




Motivations to become FSC certified

Most important motivators:

- Demand from business partners (42%)
- Marketing aspects (35%)
- Environmental reasons (26%)

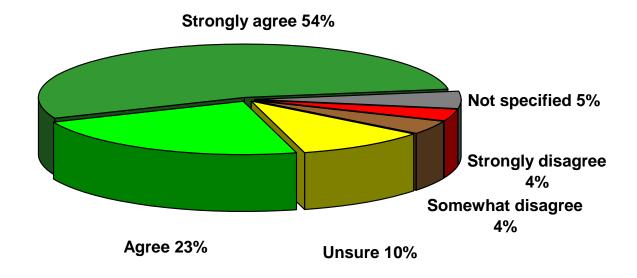




Benefits of FSC certification

Contributing to social improvements and environmental responsibility

• 77% agree

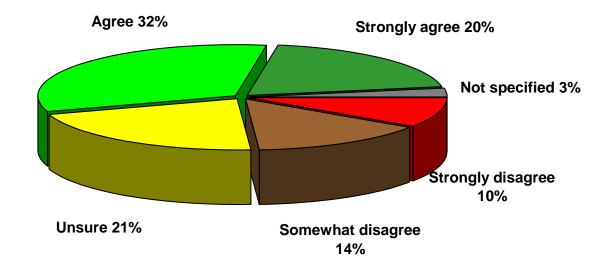




Benefits of FSC certification

Providing access to new markets

• 52% agree

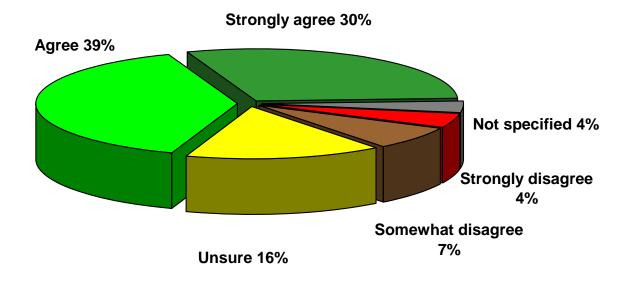




Benefits of FSC certification

Improved or protected company reputation

• 69% agree





The FSC Vision

The world's forests meet the social, ecological, and economic rights and needs of the present generation without compromising those of future generations.

The FSC Mission

FSC shall promote environmentally appropriate, socially beneficial, and economically viable management of the world's forests.

cont...





Environmentally appropriate: ensures that the harvest of timber and non-timber

products maintains the forest's biodiversity,

productivity, and ecological processes.

Socially beneficial: helps both local people and society at large to

enjoy long term benefits and also provides strong

incentives to local people to sustain the forest

resources and adhere to long-term management

plans.

Economically viable: forest operations are structured and managed so

as to be sufficiently profitable, without generating

financial profit at the expense of the forest

resource, the ecosystem, or affected

communities.



The FSC Global Strategy

- Goal 1: FSC Will Provide Leadership in Advancing Globally Responsible Forest Management.
- Goal 2: FSC Will Ensure Equitable Access to the Benefits of FSC Systems
- Goal 3: FSC Will Ensure Integrity, Credibility and Transparency of the FSC System
- Goal 4: Products from FSC Certified Forests Will Create More Business Value than Products From non-FSC Certified Forests
- Goal 5: FSC Will Strengthen Its Global Network to Deliver On Goals 1 Through 4



Resources:

- Quarterly updates on FSC certificates FSC website <u>www.fsc.org/figures</u> and <u>www.fsc.org/charts</u>
- Global forest statistics UN FAO State of the World's Forests 2007 www.fao.org/docrep/009/a0773e/a0773e00.htm
- Benefits of FSC and testimonials from supporting organizations:
 www.whyFSC.com
- WWF website: forests
 http://www.panda.org/about_wwf/what_we_do/forests/index.cfm