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TOP 36 MOST influential leaders in the Biomass Industry

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President, Forest Products Society; President-Elect, WoodEMA i.a.





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TOP 36 MOST INFLUENTIAL LEADERS in the biomass industry

Bioenergy

illuminating the markets



Profiles of leading figures in the international biomass sector

It is evident to anyone involved in the biomass sector that it has matured and adapted over recent years in order to thrive in the ever-changing market conditions. There are key companies and individuals that have been driving these developments from both the supply and demand side.

Here you will find profiles of market participants who have been at the forefront of industry developments, by driving change and worked tirelessly to ensure that biomass is recognised as a sustainable, affordable and efficient alternative to fossil fuels.

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United Kingdom



DEBORAH

KEEDY

Head of Biomass Procurement, Drax

Deborah Keedy is responsible for global biomass procurement and biomass trading and optimisation. Deborah has over 19 years' experience in the UK power sector and has held various commercial and business development positions for UK and international power companies. Deborah worked with the commercial management team on the construction of Humber Power's 1,260 MW gas fired power station, as well as with NRG Energy in their UK power business acquisition team.

Deborah joined Drax in 2006 to help the company achieve their expansive and progressive biomass strategy. Deborah heads up the biomass team responsible

“*Deborah's extensive experience includes developing and expanding Drax's biomass business and leading the team responsible for securing and delivering Drax's biomass needs.*”



GRAHAM

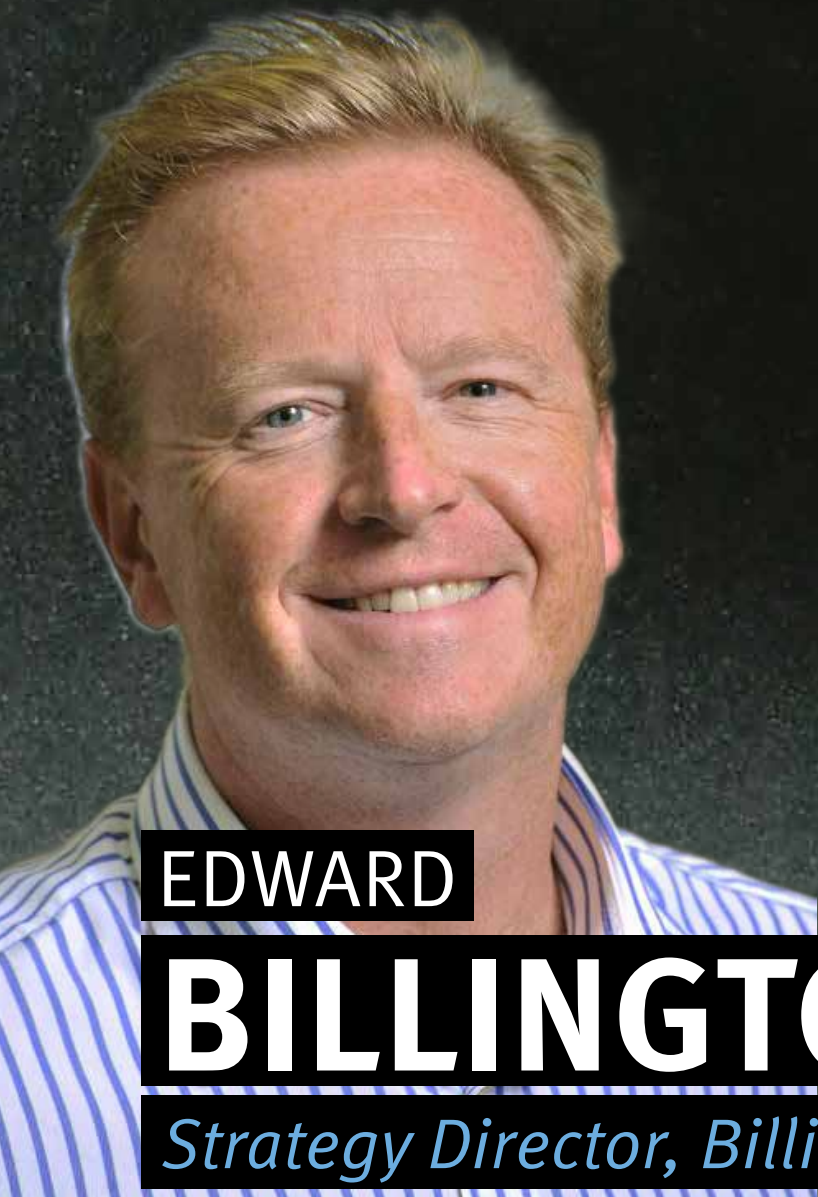
BACKHOUSE

Head of Supply Chain & Logistics, Drax Power

Graham has 38 years' experience in shipping and supply chain development including all aspects of planning, contracting and operations. Graham joined Drax in 2008 to spearhead the development of logistics in support of the business objective to become a predominantly biomass fired power station.

In his first 5 years at Drax Graham spent considerable time in various overseas locations developing the supply of biomass to Drax. The majority of this time was spent in North America developing the supply chain from forest through production to ports and eventually sea freight to transport the biomass to the UK. During this time Graham developed the capability within Drax to allow the business to charter its own vessels in readiness to transport biomass across the Atlantic, he also continued to develop the UK infrastructure in readiness to receive the biomass which now includes three deep water and one short sea port terminals with rail loading capability and a fleet of bespoke designed and built biomass rail wagons.

“ *Graham has management responsibility for all fuel logistics, the commercial activities of the logistics group and the chartering activities of the business. He plays an active role in the development of Drax's North American businesses.*



EDWARD

BILLINGTON

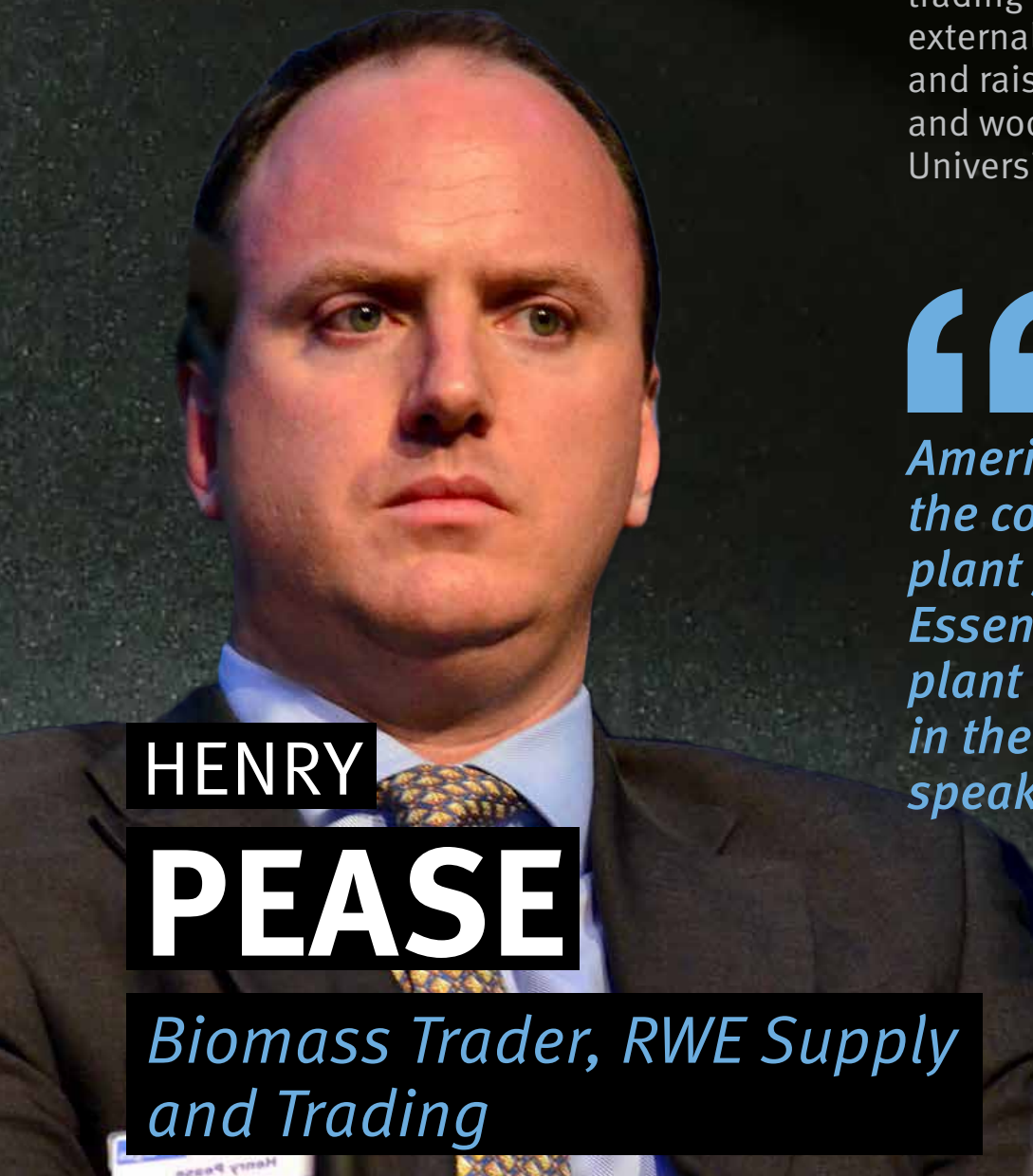
Strategy Director, Billington Bioenergy

Edward Billington is a Director of a private family business, Edward Billington & Son Ltd, based in Liverpool and founded in 1858. Billingtons are Food and Animal Feed Manufacturers, and it was through their knowledge of distributing Animal Feed pellets that gave Edward the idea of looking at the newly emerging market for wood pellets in the UK. In 2008 he set up Billington Bioenergy Limited, and BBE has concentrated on bulk blown deliveries of EN+ pellets throughout the UK.

In 2015 BBE was acquired by the Drax Group, and Drax are very keen to help support the growth of biomass heating within the UK. BBE now runs 13 purpose-built delivery vehicles, and are working closely with both UK producers and Importers to help build a stable and secure marketplace, provide the best possible quality and sustainability standards and to deliver top class customer service for customers.

“*Edward is remaining closely involved with BBE as Strategy Director, and is excited about the future for this industry within the UK.*”

UNITED KINGDOM



HENRY

PEASE

Biomass Trader, RWE Supply and Trading

Henry Pease is a member of RWE Supply & Trading's biofuels trading team, which buys and sells biomass for internal and external customers. Prior to joining RWE, Henry developed and raised funding for a biomass combined heat and power and wood pellet plant in Belgium. He has an MBA from the University of Virginia.

“*Henry has extensive experience of sourcing biomass, particularly from North America and Europe. He has worked closely on the conversion of the UK-based Tilbury power plant from coal to biomass, and with the RWE Essent team on the co-fired biomass Amer power plant in the Netherlands. He has been involved in the Argus conference for several years as a speaker and a member of the advisory board.*”



BRODIE

GOVAN

Biomass Broker, PVM

Brodie Govan joined the PVM Environmental Products team in 2013 to broker biomass following five years with Argus. Since moving to PVM, Brodie has been focussed on brokering physical spot and long-term biomass business out of the company's London headquarters. While at Argus, he covered global freight markets before taking up a role on the Argus Biomass team where he helped to launch and manage the weekly market report and index.

Before this, he spent two years at Brewin Dolphin Securities' trading division. Following spells as a reporter for a local newspaper in the US state of Missouri and at Scotsman Publications in Edinburgh, Brodie spent time as a foreign correspondent in Southeast Asia covering business, trade and travel news.

“ *Through launching and managing the Biomass market report at Argus between 2009-2013 and now working at PVM, Brodie has extensive knowledge and experience of the physical spot and long-term biomass markets.* ”



JASON

WOODS

Head of Biomass, Vattenfall

Jason has been working for Vattenfall since January 2013. He moved to Vattenfall from Drax Power, where he had spent more than three years as Bio Energy Manager, with responsibility for procurement, origination, sustainability and risk management. Before this, he spent over three years working for Ineos Chemicals developing the company's first and second generation biofuels businesses, and managing its chemical feedstock procurement and trading activities. He moved to Ineos during its acquisition of BP's petrochemicals business in 2006.

“ *Jason is responsible for biomass strategy at Vattenfall, a key European utility and biomass market participant. He manages the firm's procurement and sustainability teams.* ”



PETER

WILSON

Standards Director, Sustainable Biomass Partnership (SBP)

Peter Wilson is a Chartered Forester whose early career was spent supporting commercial reforestation projects in Jamaica and the Solomon Islands as part of the UK Government's international development programme. Peter returned to the UK to pursue his interest in public policy, first with the Timber Growers Association, where he was promoted to chief executive, and then as executive director at the Forest Industries Development Council. In all, he was a prominent advocate of the British forestry sector's policy interests for 16 years and played a prominent role in repositioning the UK forest industries sector, for long a source of environmental controversy, as an international exemplar of good practice.

In 2004, Peter established the Wilson Applied Consultancy to offer an individual and bespoke consultancy service. His projects include being executive chair of the UK Woodland Assurance Standard partnership and specialist consultancy assignments especially in the field of sustainable forest management certification and forest-carbon sequestration standards.

“*As standards director of the SBP, Peter has played a key role in facilitating the development of sustainable biomass standards for major European utilities that use biomass in large thermal power plants, mostly in the form of wood pellets.*”

UNITED KINGDOM



John Westmacott is Chairman of the UK Pellet Council and represents pellet producers and traders operating under the ENPlus quality scheme. He is Managing Director of Land Energy, which he founded in 2006 and is a UK based biomass energy business, running wood pellet production and biomass energy services, including CHP & heat plants.

“ *As Chairman of the UK Pellet Council John is an active spokesperson and representative of the pellet producers and traders operating under the ENPlus quality scheme in the UK* ”

JOHN

WESTMACOTT

Chairman, UK Pellet Council

UNITED KINGDOM



NINA

SKORUPSKA

CEO, REA

Dr Nina Skorupska took over as Chief Executive of the Renewable Energy Association in 2013. Nina is a chemist with over 25 years' experience in the energy industry. She joined National Power in 1993 as a fuel specialist and moved through the ranks to become the first female Power Station Manager of RWE npower's Didcot B.

Since then she has led a UK energy team, been Director of Technology Services, spent time in Germany as RWE Group's Director of Performance Improvement, and then the Netherlands where she was Chief Technology Officer at Essent NV, a wholly-owned company of RWE Group and the Netherlands' largest energy company. There she was responsible for its entire generation fleet, innovation, R&D and renewable energy developments. Nina's past energy experiences have mainly focused on power generation, but Nina is keenly aware of the challenges and opportunities in renewable heat, gas, transport and organics recycling too.

“ *The REA's Biomass Power Group is a leader on all issues relating to power generation from biomass. The REA plays a leading role in supporting bioenergy. Much of the group's work has concentrated on the Renewables Obligation, including the introduction of stringent new sustainability standards.* ”



ELIZABETH

MCDONNELL

*Office for Renewable
Energy Deployment, DECC*

Elizabeth McDonnell has an honours degree and PhD in environmental sciences. She joined the UK's environment department in 1990, now known as the Department for Environment Food and Rural Affairs, and has worked on water pollution, industrial pollution control, improving the sustainability of freight transport and spent some time at the European Commission.

From 2000, Liz worked on energy efficiency, co-authoring the Energy Efficiency Innovation Review in November 2005, organised the first International Conference on Energy Efficiency, in November 2006, and worked on the UK government's energy white paper, 2007.

“*Elizabeth has focused on the promotion of bioenergy since summer 2008. In particular, she has worked on policies to deliver sustainable biomass, looking at the strategic role of bioenergy in delivering the UK's 2020 renewable energy targets.*”



Sweden



BENGT

LÖFGREN

*CEO/Founder, AFAB and
Swedish Pellet Association*

***Bengt-Erik Lofgren** is co-ordinator of Swedish pellet association PF and chief executive and founder of Sweden-based consultancy AFAB. He has worked in both academia and enterprise since 1984. Bengt-Erik is one of the best-known experts in small and medium-scale bioenergy in Sweden and has worked on the front line along with bioenergy industry for more than 30 years. He is the founder of a number of companies and organisations that are working to create new business opportunities, particularly for small and medium-sized enterprises. Bengt-Erik has been involved in many types of committees from making new EN standards for pellet burners to the distribution of government grants.*

“ Bengt has a deep and thorough understanding of the supply and demand sides of the biomass sector in Sweden, where 100% of bioenergy comes from forest industries’ residues.”



ARNOLD

DALE

*Vice-President
Bioenergy, Ekman & Co.*

***Arnold** is vice-president bioenergy at Ekman & Co in Gothenburg, Sweden. Ekman is one of the world's leading sales and marketing organisations, focusing on the global forestry industry. He is responsible for the sale and marketing of wood pellets, including the 900,000 of wood pellets produced by Vyborskaya in Russia. Before joining Ekman, Arnold was sales director at Swedish pellet producer Latgran in Latvia.*

“*Arnold has built a strong reputation in the biomass industry and has been a member of the Argus biomass conference advisory board since 2014.*”



France



HUGUES

DE CHERISEY

Director-General, SNPGB

Hugues de Cherisey is a French agronomist, with a Ph.D. in plant genetics and an MBA. He has experience in R&D, marketing and company management, acquired in small and international companies. Since 2008, he is the General Secretary of the French association of wood pellet producers (SNPGB). He is part of the board of the other French wood pellet association, named Propellet France. Since 2014, he is president of the French commission of normalization for solid biofuels. He also works as an independent consultant for private companies and public organizations on non-food uses of biomass (chemistry, energy, materials).

“*Hugues has a deep understanding of the French residential market. He has conducted research on how mild winters are defined, taking into consideration recent years as well as historical data, and the consequences of a mild winter on the residential pellet market and its dynamic — including consumer, distributor and producer behaviour.*”



United States



SETH

GINTHER

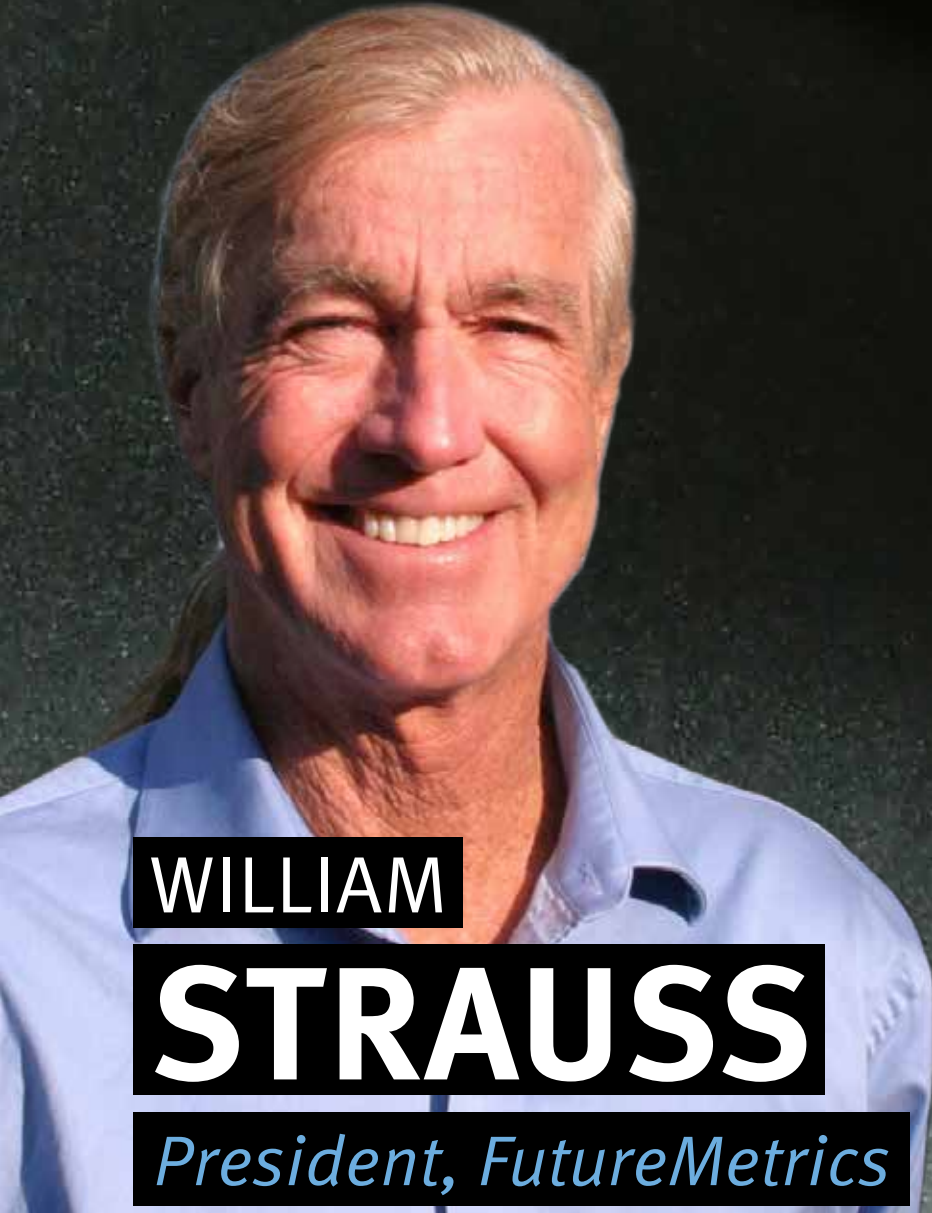
Executive Director, USIPA

Seth Ginther is Executive Director of the US Industrial Pellet Association (USIPA) and Co-Managing Partner of Hirschler Fleischer's Renewable Energy Practice Group. As Executive Director of USIPA, Seth represents the interests of the US-based industrial pellet industry with a focus on issues such as specifications, certifications, sustainability, uniformity of contracts, shipping and other exporting issues such as port infrastructure and transportation.

In the energy area, Seth routinely represents renewable energy businesses in project finance, negotiating and drafting power purchase agreements, recapitalisations, mergers and acquisitions and multi-state and federal legislative and regulatory matters. Seth has advised clients involved in a broad spectrum of renewable and alternative energy-related projects, and closed renewable energy transactions worth in excess of \$500mn in the past 24 months.

“*Seth has worked tirelessly to promote biomass as the only sustainable low-carbon, renewable technology that can provide base-load power. USIPA supports the large-scale production and utilisation of wood pellets as a cleaner energy alternative to fossil fuels. He has been a member of the Argus Biomass conference advisory board since 2014.*”

UNITED STATES



WILLIAM

STRAUSS

President, FutureMetrics

William Strauss is the President and founder of FutureMetrics, a leading global consultancy for the development of industrial wood pellet export projects. He is also a founder and a Director of Maine Energy Systems. Dr. Strauss is also the chief economist for the Biomass Thermal Energy Council (Washington, DC). Dr. Strauss is the 2012 recipient of the International Excellence in Bioenergy award. He has an MBA (Finance) and a PhD (Economics and Earth Systems Science).

“*Bill is recognised as a leading global expert in valuing proposed and existing pellet projects. He is a leader in the sector and has published numerous papers on a variety of subjects relevant to the wood pellet business.*”

UNITED STATES



HAROLD

ARNOLD

President, Fram Renewable Fuels

Harold Arnold has been involved in the forest industry his entire working life. He spent more than 23 years in the Forest Resources Division of Hercules and held the position of Western Region Superintendent prior to his leaving Hercules in 1995.

Harold joined Fram Renewable Fuels in October 2005. His industry knowledge led to the development of Fram's first wood pellet facility in Baxley, Georgia. Appling County Pellets was constructed and began producing in late 2007.

“*Harold's experience and industry knowledge make him one of the most respected figures in the industry. He is committed to further develop the wood pellet industry in the southeast US.*”



ALICIA

CRAMER

*Business Development Vice-President
at The Westervelt Company*

Alicia Cramer is Business Development Vice-President at The Westervelt Company, serving as Business Leader for Westervelt Ecological Services, Westervelt Renewable Energy and Westervelt New Zealand.

Alicia joined Westervelt in 1993 as Manager of Product Development for the Packaging Division. In 1997, she assumed the role of Business Development Manager for Pulp and Paperboard, and in 1998, she was promoted to Business Services Manager for Pulp and Paperboard. In 2000, Alicia was named Business Solutions Group Director, which incorporated responsibility for corporate services including Strategy and Planning. In 2001, she was named Process Improvement Vice-President, and served as Business Leader for Specialty Products in 2003-05.

“*Alicia has been a strong supporter of the Argus conference and part of the advisory board and speaker faculty in recent years. Westervelt received the first Sustainable Biomass Partnership (SBP) certificate for its 280,000 t/yr plant at Aliceville, Alabama.*”



JOHN

KEPPLER

CEO, Enviva

John is a co-founder and the President and CEO of the Enviva family of companies. As part of the company's strategic vertical integration, these processing facilities complement the first purpose-built wood pellet port facility in the world, which Enviva acquired and expanded in Chesapeake, Virginia to store and export pellets produced in the mid-Atlantic region. The company is currently constructing a second wood pellet export facility in Wilmington, North Carolina which it will fully own and operate, as well as an additional wood pellet production facility in Sampson, North Carolina.

“*Over the past decade, John has been responsible for setting Enviva's strategic direction and leading the company's growth from a start-up company to become a leading producer of woody biomass fuels with operations in Mississippi, Alabama, North Carolina, Virginia, and Florida. The company's portfolio of facilities represents over 2 million metric tons of production capacity. In April 2015, John led Enviva Partners, LP (NYSE: EVA) to its initial public offering on the New York Stock Exchange on April 29, 2015 making it the first publicly traded company in the industry.*”

UNITED STATES



Netherlands



Peter-Paul Schouwenberg is Head of Environment, Regulatory Affairs and New Energy within RWE Generation. Previously Peter-Paul was Vice-President, Biofuels and Development within RWE Supply and Trading International in Geneva, where he was responsible for the sourcing, trading and the development of biomass — solids and liquids — on a global scale.

“ Under his leadership, RWE became a leading player in the biomass market. Peter-Paul developed a unique track and trace system (Green Gold Label) that can be used worldwide in biomass sustainability discussions. He was also one of the initiators of the standard Gafta and EFET (trading) contract for biomass and assisted in the introduction of a forward market for wood pellets.

PETER PAUL

SCHOUWENBERG

Head of Environment, RWE Generation Hard Coal, Gas & Biomass

NETHERLANDS



RENS

HARTKAMP

*Consultant/ Sustainability
Manager, CM Biomass*

Rens Hartkamp, Ph.D. is the owner of the consultancy 'BiomassConsult'. He has been seconded by the internationally renowned wood pellet trader 'CM Biomass' to assist over 20 of their wood pellet suppliers in Russia, Belarus and the EU with FSC and SBP certification.

Rens has been an auditor for FSC and a member of the development team of the Dutch Certification Scheme 'Better Biomass' (2009). Since 2009, Rens has contributed to the UNECE Forest Products Annual Market Review. He is fluent in Dutch, English and Russian. Rens is a freelance auditor for ENplus.

“ *Rens is incredibly knowledgeable about the wood pellet sector. He has conducted extensive work with pellet producers and traders, and has built a trusted network of contacts among Russian producers.* ”

NETHERLANDS



PATRICK

TODD

*Senior Policy Advisor, DG Energy,
Dutch Ministry of Economic Affairs*

Patrick Todd is currently senior policy advisor bio-energy and energy subsidies, DG Energy, Telecom and Competition, Ministry of Economic Affairs. He has held previous policy roles at the ministry of Infrastructure and Environment. He has also served as political assistant to a Member of Dutch Parliament and spokesman for environment, energy and transport for the liberal fraction. Patrick studied Environmental sciences, Wageningen University, The Netherlands

“ *Patrick is incredibly knowledgeable about bioenergy policy and associated issues.* ”



Japan



YOSHINOBU

KUSANO

*General Manager, Biomass Business,
Materials & Supplies Business
Development & Promotion Dept. Sumitomo*

***Yoshinobu** has served as General Manager, Biomass business, Materials & Supplies Business Development & Promotion Dept., Sumitomo Corporation since 2013 and has been focusing on the development of Sumitomo's biomass business since 2007. Between 2000 – 2006 he managed wood chip projects and previously was assigned overseas in South Africa, where he was involved in establishing a joint venture for forest ownership and forest management company with South African local partner 1995 – 2000. His previous roles at Sumitomo Corporation, which he joined in 1978, have included bulk carrier chartering, bulk cement export project to the middle-east countries and woodchips projects for the Japanese pulp & paper industry.*

“ With extensive experience of wood products market in Japan, Mr Kusano is very knowledgeable about the demand dynamics, government policy for bioenergy. Sumitomo are building a power plant and woodchip factory due online at the end of the year and another for 2017.



YOSHIHIRO

HAMAGUCHI

Director, Head of Power Business Department, Gas and Power Company

Since 2011, Mr Hamaguchi has held the position of Director and Head of Power Business Department of Gas and Power Company Limited. Previously he has held the roles of Manager, Production Planning Division, Gas Production Department in 2000, and Plant Manager of Nakayama Nagoya Coal Fired Power Plant (149MW) in 2003, and Deputy Terminal Manager of Himeji LNG Terminal in 2008, having joined Osaka Gas Company Limited in 1983.



KUNIO

SHIGEMASA

General Manager of Thermal Power Technology Centre, Gas and Power Company

In 2005, Mr Shigemasa joined the Department of Power Business, Gas and Power Company Limited, as an Assistant Manager, and in 2007 became an O&M manager of Torishima Power Plant which was 150 MW GTCC. Since 2008, he has been with the Thermal Power Technology Center, and in 2013 became a General Manager of the centre, and has been in charge of technical on development and construction of new coal/biomass co-firing power plant. In 1993, he joined the Department of Plant Engineering, Hitachi Zosen Corporation, as a Process Engineer of Desalination, and had worked in many desalination projects and IWPP projects in the Middle East.

“ Japan is an important new growth region for wood pellets as producers look for market opportunities outside Europe. Gas and Power Company already co-fires biomass and will share views on how it expects the Japanese market to develop.



Canada



GORDON

MURRAY

Executive Director, Wood Pellet Association of Canada

Gordon was appointed as the organisation's executive director in 2009. Having begun, working on projects for the Wood Pellet Association of Canada in 2008. In 2002 he set up a practice as an independent corporate finance adviser specialising in the forest industry. He was involved in preparing business plans for wood pellet plants. In 1992, he started his own forest management company, which he operated successfully for the next 10 years.

“ *Gordon is passionate about the wood pellet industry and bioenergy. He is a fierce and loyal advocate not only for Canadian producers, but for the entire wood pellet sector as a sustainable, cost-efficient alternative to fossil fuels. Gordon has been very supportive of the Argus conference — he has spoken several times and been on the advisory board since 2014.*



MICHELE

REBIERE

Chief Financial Officer, Viridis Energy

Michele Rebiere is CFO and director of Viridis Energy Inc. Viridis is a Canadian wood pellet producer and distributor with plants on both the east and west coasts of North America. Viridis also operates Viridis Merchants, an aggregation/trading company based in US. With over 300,000 tons of produced and aggregated capacity, Viridis is among the largest producers in Canada. Ms. Rebiere joined Viridis in 2009, from the capital markets sector. She studied finance at Wharton School of Business and specialized in Corporate Finance over the past 20 years.

“*Michele is the newest President of the Wood Pellet Association of Canada and has been involved in the Argus conference for several years. Viridis is among the largest producers in Canada.*”



SCOTT

BAX

*Senior Vice President of Operations,
Pinnacle Renewable Energy*

Before joining Pinnacle in August 2013, Scott acquired over 20 years of forestry experience in various logging and wood manufacturing operations throughout Canada and the USA. Most recently, Scott was the Manager of Manufacturing Operations for a large North American forest products company. He has also managed a 300,000 m³ start up logging company in Louisiana, USA and was a performance improvement management consultant specializing in the forest sector.

“ *As Senior Vice President of Operations for Pinnacle Renewable Energy, Scott Bax is responsible for the safe and efficient operations of Pinnacle’s six pellet plants located throughout western Canada.* ”



Belgium



FABIEN

MÉHU

Head of Biomass Trading, Engie

Fabien Méhu runs the biomass trading department within Engie. He has worked in commodity markets for 12 years, having held various positions within the GDF Suez group. Fabien first worked in Paris for five years in the gas and LNG business before taking a power assets management and renewable certificate origination position in the UK. Fabien joined the Brussels-based coal, freight and biomass division in 2012, and became Head of Biomass Trading in 2014.

“ *Fabien heads the biomass team for Engie (formerly GDF Suez) – a key European utility and trader. He will participate on the utilities panel at the Argus Biomass 2016 conference.* ”



JOHAN

MERTENS

Procurement Officer, Engie

Johan Mertens is biomass officer at Engie in Brussels. Engie trades coal and freight as well as biomass for power and heat applications. Before joining Electrabel (GDF Suez) seven years ago Johan was a procurement manager at Hydrogenics, a Canadian electrolyser and fuel cell manufacturer. He started his career in the petrochemical sector at Nynas Petroleum as a refinery planner. Johan holds a master's degree in chemistry and a master's degree in information technology both from KULeuven university, Belgium.

“*Johan is knowledgeable in all aspects of biomass trading, including Asia-Pacific markets. He has assisted in developing the agenda for the Argus conference in recent years and will participate in the producer-utility fireside chat at the Argus Biomass 2016 conference.*”

BELGIUM



YVES

RYCKMANS

CTO, Laborelec

Yves Ryckmans is Chief Technology Officer Biomass at Laborelec, vice-chairman of Eurelectric Task Force Biomass and board member of AEBIOM (European Biomass Association). As such, he is managing research and services for bio-energy applications within GDF SUEZ

In 1999 he became Head of the Biomass Competence Centre of Electrabel at Laborelec. This competence centre covers more than 15 years of working on technical issues like co-firing biomass in pulverized coal power plants, biomass gasification, biomass fuel quality, biogas applications, torrefaction, biomass sustainability assessment and LCA studies. His R&D efforts were focused on CFD modeling of PC boilers, slagging and fouling, NOx and SOx emissions, biomass milling and upgrading, ESP, ash quality and utilization, as well as the verification of sustainability criteria for solid biomass.

“ *Yves’ extensive technical expertise is unrivalled in the industry. His research into energy efficiency, sustainability and pellet characteristics and quality make him a valued contributor to the Argus conference.* ”



MICHAEL

CORTEN

CEO, Bee

Michael Corten has gained extensive experience of company management in smaller and large international groups. As a commercial engineer, specialised in industrial management, he started his career at chemicals firm EOC and BASF. Since 2003, Michael has worked in the energy industry where he set up and led the Belgian branch of Dutch utility Eneco. In 2010, Michael set up Belgian Eco Energy with two partners.



Bee is considering building two biomass-fired power plants in Belgium. The plants would have a capacity of around 150-200MW and burn exclusively wood chips. Michael will speak about these developments to the panel on “Alternatives to traditional white pellets” at the Argus Biomass 2016 conference



Italy



FILIPPO

VALDATA

Biomass Trader, Global Renewables

Filippo Valdata is currently Biomass Trader for Global Renewables. In 1995 he founded a consultancy specializing in renewable energy and biomass-focused projects. During this time he was responsible for several projects involved in agricultural production, pellet plants and logistics facilities around the world. In 2006 he joined the Setramar group to develop Adriacoke, the new solid biomass division of Setramar trading house. He began trading palm kernel shells (PKS), olive cake and wood chip for Italian biomass power stations and district heating.

“*Filippo has extensive experience in Italy’s premium pellet market. He understands market dynamics as well as issues with quality, appearance, fines and transportation of pellets.*”



PAOLO

PERINI

CEO, Segatifuili

Paolo Perini is President of Segatifuili, an Italian EnPlus A1-Certified pellets producer and trader. Paolo is also spokesperson for AIEL, the Italian Biomass Association, which represents Italian EnPlus certified pellet producers and traders.

“ Paolo has over 25 years’ of experience in the biomass business — the past 10 years spent in wood pellets. He has a deep understanding of the Italian market.



Denmark



***Pia Brinkmann Madsen** joined Dong Energy in 2015 as Head of Fuel & Logistics in the Thermal Power business. Throughout her career, she has held various leadership positions and has worked extensively with risk- and supply chain management in the food and agricultural industry.*

“ Dong Energy is a key participant in wood pellet and wood chip markets. It plans to build a new biomass-fired combined heat and power plant at its Asnaes complex near Kalundborg by the end of 2018, delivering steam, heat and electricity from biomass feedstock.

PIA

BRINKMANN

Madsen, Head of Fuel and Logistics, Dong Energy



Austria



CHRISTIAN

RAKOS

President, European Pellet Council

Christian Rakos studied physics, philosophy and history at Vienna University of Technology. After holding positions at the Austrian Academy of Sciences, the Austrian Energy Agency and Ireland's Renewable Energy Information Office, he became managing director of the Austrian pellet industry association, proPellets Austria. In 2010, he was elected president of the European Pellet Council.

“*Christian has long-term experience and in-depth knowledge of issues related to the market introduction of biomass. He has an extensive network of contacts in the Austrian and global wood pellet industry. He has been a firm supporter of the Argus Biomass conference, chairing the premium pellet focus day in its inaugural year.*”



MICHAEL

WILD

*European Sales Manager,
Wild and Partner*

***Michael Wild** has 26 years of professional experience in the renewable energy sector. He pioneered biomass-fired district heating systems in Austria and the conversion of coal-fired systems to biomass in former socialist countries. Wild launched the first internet-based biomass trading platform, ABEX, in 1999. Prior to 2010 he led the international biomass trading company EBES. In 2007 he established himself as a leader in torrefaction technology development and formed a consortium with Andritz AG. Today he is active as a project development and supply chain consultant.*

“ *Michael has broad knowledge of the biomass supply chain, which he will share in the introductory workshop of the Argus Biomass 2016 conference. He also represents selected suppliers of both torrefied and regular biomass and is the president of the International Biomass Torrefaction Council.*



Portugal



TIAGO

ANDRADE

Director, Europe, Wood Pellet Services

Tiago Andrade is the founder of Wood Pellet Services (WPS), a brokerage and consultancy firm with a portfolio of over 1.5mn t/yr of wood pellet supply under management. His early career in multinationals gave him access to knowledge and contacts particularly in the renewable sector.

In 2004 he identified the opportunity to create a wood pellet industry in Portugal, replicating this work in Spain in 2007. In 2010, WPS expanded its consultancy work in the sector to the Americas, and extended its brokerage activities to the region in 2012, successfully building a portfolio of over 1.1mn t/yr in the region.

“*Tiago has extensive knowledge of the Iberian pellet industry and market dynamics. He will be a panellist on the Trading and risk management panel at Argus Biomass 2016.*”



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