

SENT TO LSU AGCENTER/LOUISIANA FOREST PRODUCTS DEVELOPMENT CENTER - FOREST SECTOR / FORESTY PRODUCTS INTEREST GROUP

MANN, ARMISTEAD & EPPERSON, LTD.

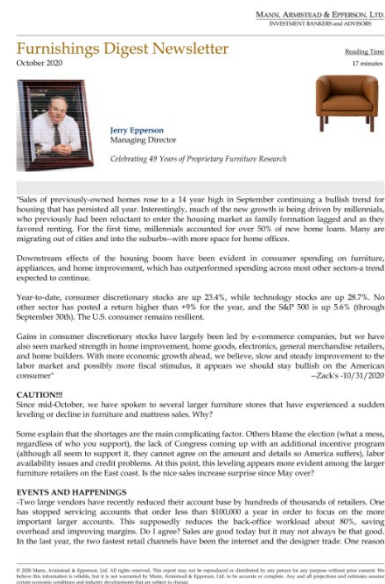
INVESTMENT BANKERS and ADVISORS

Furnishings Digest Newsletter October 2020

Mann, Armistead & Epperson, Ltd. is pleased to release the latest monthly edition of its Furnishings Digest Newsletter. We trust that you will find it helpful and informative.

In This Issue

- Retail sales of furniture are slowing!
- Some vendors say order big or we won't let you play in our game.
- September and October in High Point? May we have another?
- How to raise prices in the furniture industry. Do you really know how?
- BIG new mattress numbers!
- Imports on wood, upholstered, metal & other furniture and mattresses for 2020? The sources are moving around!
- GDP growth of 33.1%. If you believe that, you should see my !



[Click for Newsletter](#)



3 November 2020



SENT TO LSU AGCENTER/LOUISIANA FOREST PRODUCTS DEVELOPMENT CENTER - FOREST SECTOR / FORESTY PRODUCTS INTEREST GROUP

Additional Research

Mann, Armistead & Epperson, Ltd. publishes numerous in-depth studies throughout the year that are available individually or by annual subscription, including but not limited to:

Publication

Frequency

5-Year Economic Forecast
Import Study
Distribution Study

Twice annually
Annually
Every two years

About the Furnishings Digest Newsletter

Driven by founding partner Jerry Epperson's respected insight and long-term commitment to the furniture and mattress industries, Mann, Armistead & Epperson, Ltd. publishes the monthly Furnishings Digest Newsletter in addition to various manufacturing, retail, distribution, strategy and demographic reports that are available individually or by annual subscription. We are proud to note that this monthly publication has been in constant production by Jerry Epperson and his staff since 1974.

About Mann, Armistead & Epperson, Ltd.

James M. Mann
Managing Director
(804) 644-1200
jmm@maeltd.com

W. Howard Armistead
Managing Director
(804) 644-1200
wha@maeltd.com

Wallace W. Epperson, Jr.
Managing Director
(804) 644-1200
wwe@maeltd.com

Richard P. Vlosky, Ph.D.
*Crosby Land & Resources Endowed Professor of Forest Sector Business Development
Director, Louisiana Forest Products Development Center
Room 227, School of Renewable Natural Resources
Louisiana State University, Baton Rouge, LA 70803
Phone (office): (225) 578-4527; Mobile Phone: (225) 223-1931
Web Site: www.LFPDC.lsu.edu*