

### Sawn Softwood

Timber Committee forecasts by Dr. **Chris Gaston**, Group Leader, Markets and
Economics, Forintek Canada

Expert presentation is by

- Mr. Jan Wintzell, Head, Global Solid Wood Products Business Area, Jaakko Pöyry, UK
- Dr. Nikolai Burdin, General Director, OAO NIPIEIlesprom, Russian Federation
- Discussion





### Highlights of draft Forest Products Market Analysis 2002-2004 (1-3)

- Globalization is rapidly changing the production, consumption and trade dynamics of sawn softwood.
- The recent competitive price advantages that many sawn softwood producing regions have enjoyed in recent years are disappearing.
- Demand for sawn softwood products in most regions of the UNECE remains strong, especially in North America.





## Highlights of draft Forest Products Market Analysis 2002-2004 (4-6)

- The increased international flows of sawn softwood are also fuelling trade disputes.
- Two regions of the world continue to have the potential to significantly influence the global market dynamics of sawn softwood: Russia (on the supply side with record exports) and China (on the demand side with record imports).
- At 8.6 million m3 in 2002, Russia's exports of sawn softwood exceeded those of the entire former USSR for the first time.



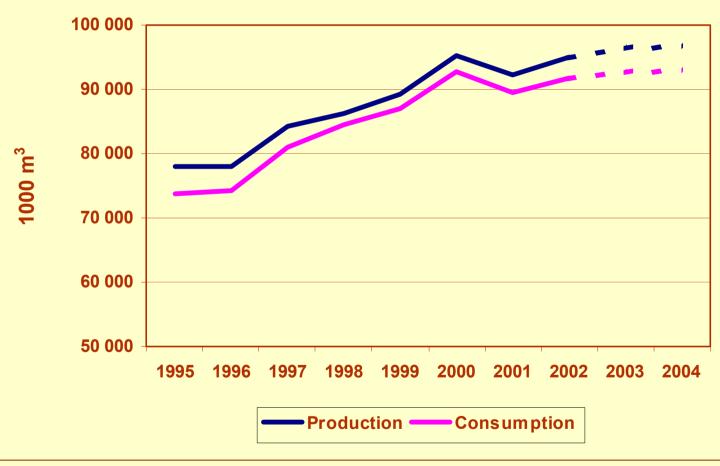


## Highlights of draft Forest Products Market Analysis 2002-2004 (7-9)

- Prices for sawnwood in North America were under pressure in 2002, but have begun to recover in mid-2003.
- Prices for sawnwood in Europe rose steadily in 2002.
- Sawn softwood production increased by 6% in the UNECE region, rising in every subregion, and in the EU/EFTA subregion production rose to record levels in 2002.



# Europe: Sawn softwood





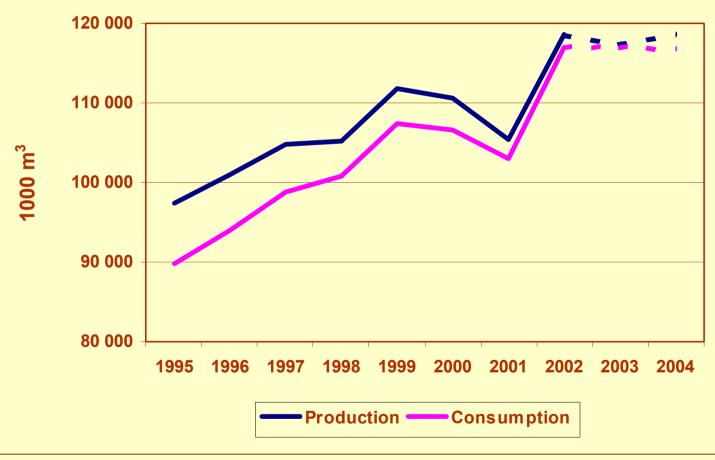
# Europe: Sawn softwood







# North America: Sawn softwood







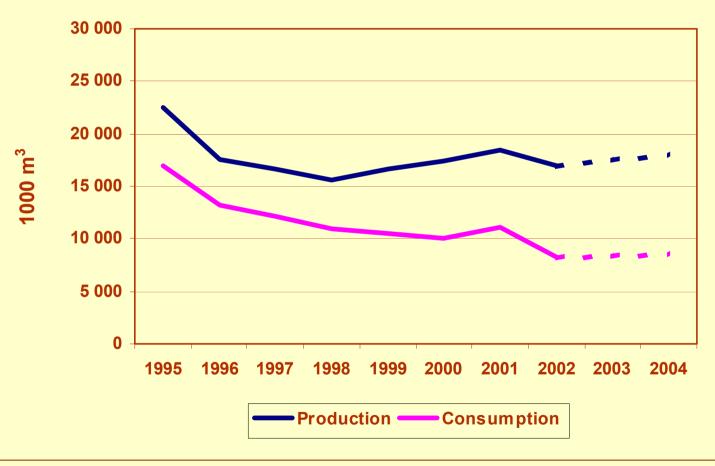
# North America: Sawn softwood







# Russian Federation: Sawn softwood







# Russian Federation: Sawn softwood







# Next presentation

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