International Wood Energy Market Developments

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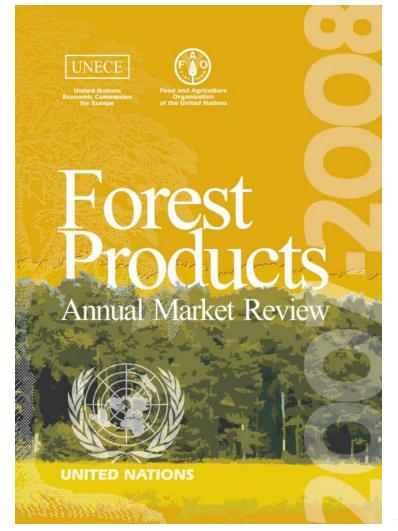
Subjects

I. Overview of forest products market developments
II. Market drivers
III. Policy drivers
IV. Wood energy markets
V. Conclusions
V. Conclusions
VI. Recommendations
VI. Questions and discussion





Main sources of information



- UNECE/FAO Forest Products Annual Market Review, 2007-2008
- UNECE/FAO Forest
 resources assessment
- UNECE/FAO Timber database
- FAO Statistics
- State of Europe's Forests 2007 by Ministerial Conference for the Protection of Forests in Europe, November 2007





I. Overview of forest products market developments



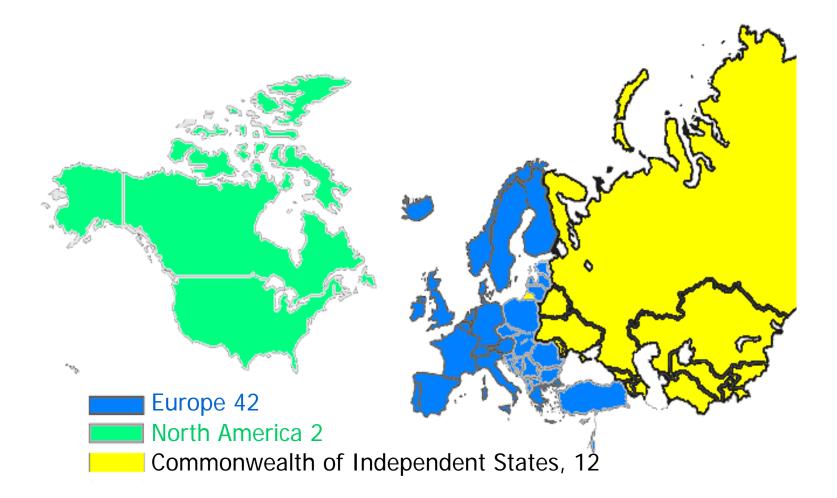
"United States forest products market crash impacts UNECE region"

- In 2007, US housing construction continued its sharp decline, severely impacting world markets.
- Green building systems are a market driver, but also a constraint.
- UNECE region consumption of wood and paper products fell in 2007 for the first time in 6 years (downturn in North American overcoming a rise in European and CIS).
- Oil prices soared, stimulating wood-based biofuels and policies to mobilize more wood from both forests and other sources.
- Certified forest area rose to over 300 million hectares worldwide.





UN Economic Commission for Europe region







"US forest products market crash impacts UNECE region"

- Some European market sectors exceeded their North American counterparts: production of sawn softwood and consumption of panels and paper and paperboard.
- China's trade with countries in the UNECE region continues to increase.
- In Europe, wood products prices generally rose in 2007, then fell in 2008 as markets weakened
- In North America prices for some wood products, such as sawnwood dropped to their lowest levels since 1991.
- Russian export taxes on roundwood are disrupting supply and changing trade patterns.





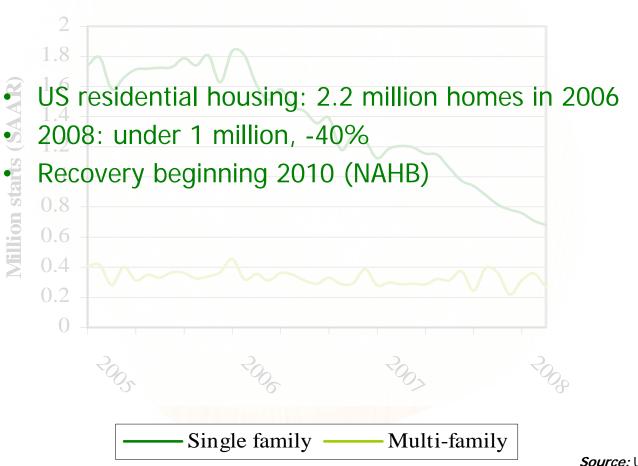
II. Market drivers

- US housing market
- Energy prices
- Russian export taxes
- China's trade





United States housing starts



Source: US Census Bureau, 2008.





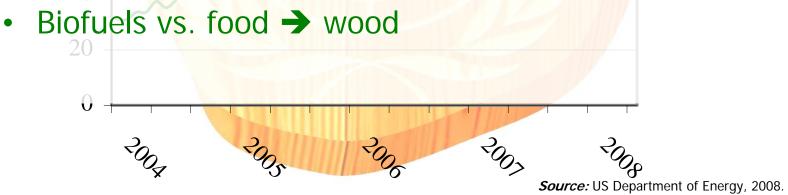
Oil prices



• Spike at \$145/barrel in July 2008

140

- Pellet production in Europe, Canada, Russia
- Competition with wood industry







Russian exports & taxes



Source: UNECE/FAO TIMBER database, 2008





China's forest products output impacts

- Impacting every market sector
- Roundwood imports profit UNECE region
 exporters
- European roundwood exports affect sawmills
- China's exports benefit consumers
- European, American manufactures impacted
- Graph does not include furniture

100, 100, 200,

Source: International Wood Markets Group, 2008





Chinese furniture exports

- \$22 billion 2007, total furniture exports
- \$11 billion, wooden furniture exports
- \$69 billion, total furniture production
- 66% of production for domestic market
- 2,322 manufacturing plants
- Most plants have some foreign investment



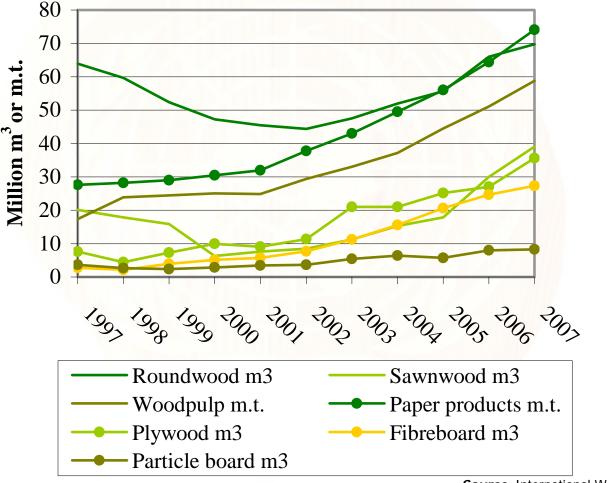
— Total furniture — Wooden furniture

Source: IBISWorld, 2008 and Tan,X. et al., 2007





Chinese forest products production

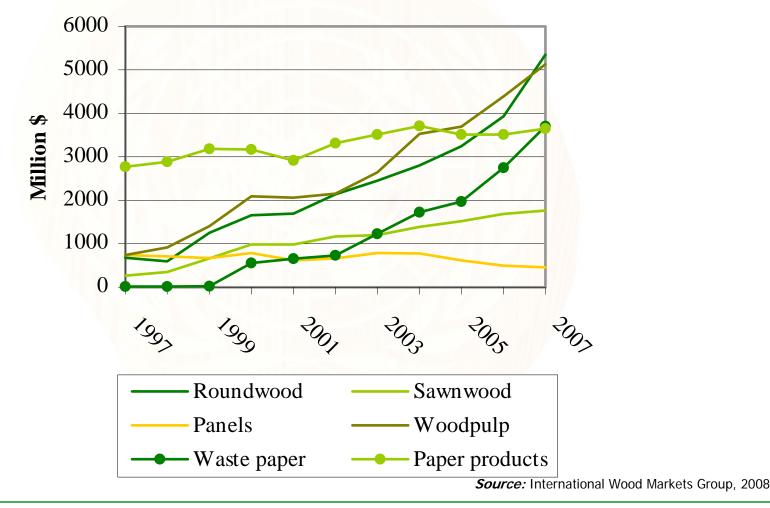


Source: International Wood Markets Group, 2008





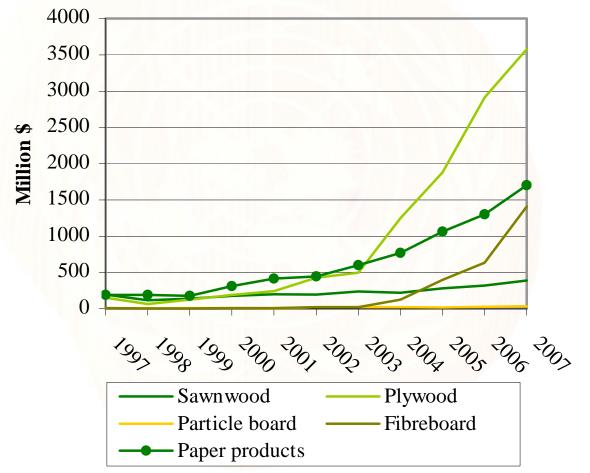
Chinese forest products imports







Chinese forest products exports

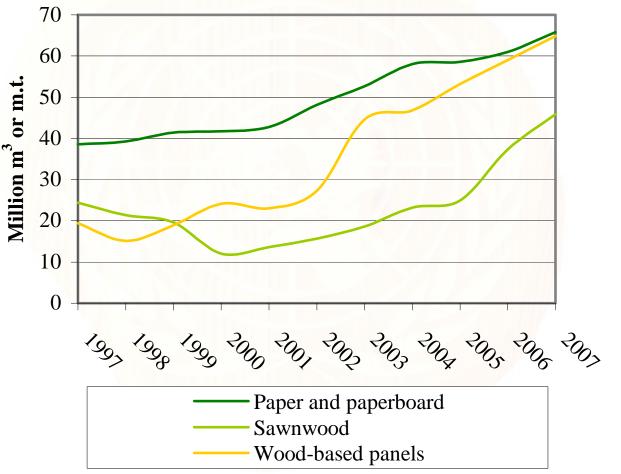


Source: International Wood Markets Group, 2008





Chinese forest products consumption



Sources: FAOStat, 2008 and Tan, X., et al, 2007.





III. Policy drivers

- Climate change
- Carbon markets
- Wood energy, biofuels vs food
- Green building
- Deforestation
- Corporate responsibility
- Illegal logging and trade





Policies can level or distort the playing field







Climate change

- UN Intergovernmental Panel on Climate Change: "evidence of a warming trend is unequivocal"
- Policies mitigating climate change
 - National and sub-national governments
 - International organizations
 - Trade associations
 - Non-governmental organizations



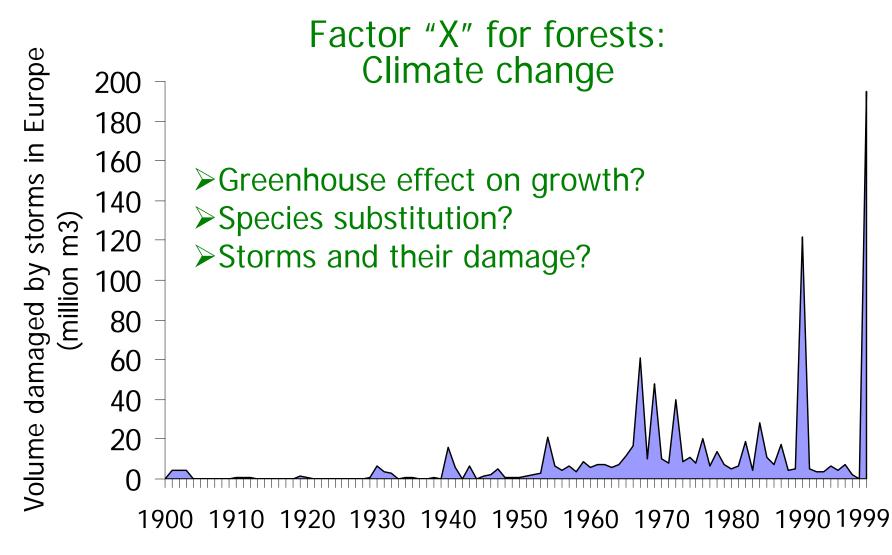


Climate change

- 17.4% of global greenhouse gas emissions caused by humans are from forestry, mainly deforestation
- Direct links between sustainable forest management
 and climate change
- EU targets for 2020
 - 20% renewable energy
 - 20% improved energy efficiency





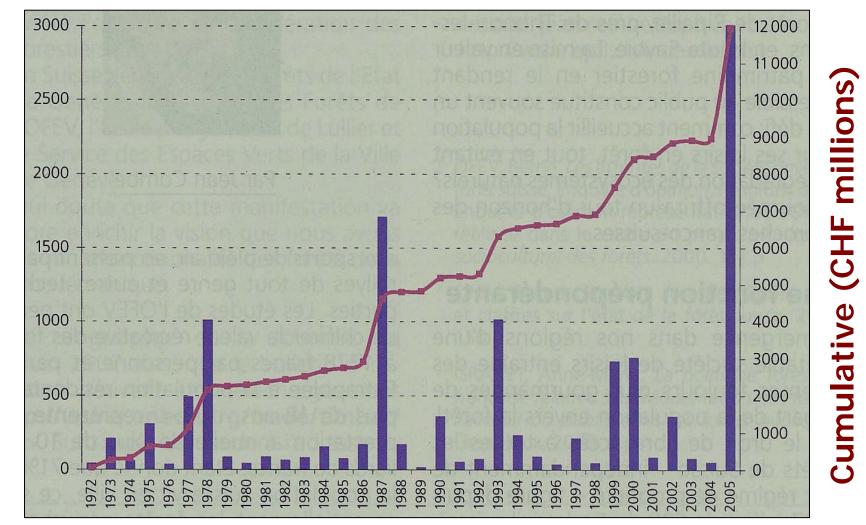


Source: UNECE/FAO Forest Products Annual Market Review





Storm damage in Swiss forests, 1972-2005



Source: Institute fédérale de Recherche Suisse, 2007



Annual losses (CHF millions)



Carbon markets

- Active forest management reduces carbon emissions
- Following Kyoto Protocol, carbon trading established
- Pulp and paper industry included in the EU Emissions Trading Scheme
- Future in marketing carbon sequestration in forests and products of wood and paper?





Wood energy policies

- Targets for wood energy
 - European and North American
 - Must be balanced with current and future availability from forests
 - Must be balanced with wood processing industry needs
- 60% of annual growth in European forests harvested
 - 80% in North America
 - 34% in Russia





Biofuels versus food

- Food security
- Food shortages
- Production of liquid biofuels from food crops
- Wood-based biofuels do not compete with food
 - Forests, including harvesting residues
 - Wood processing residues
 - Recycling of wood and paper products





Green building systems



- New market
- New market driver





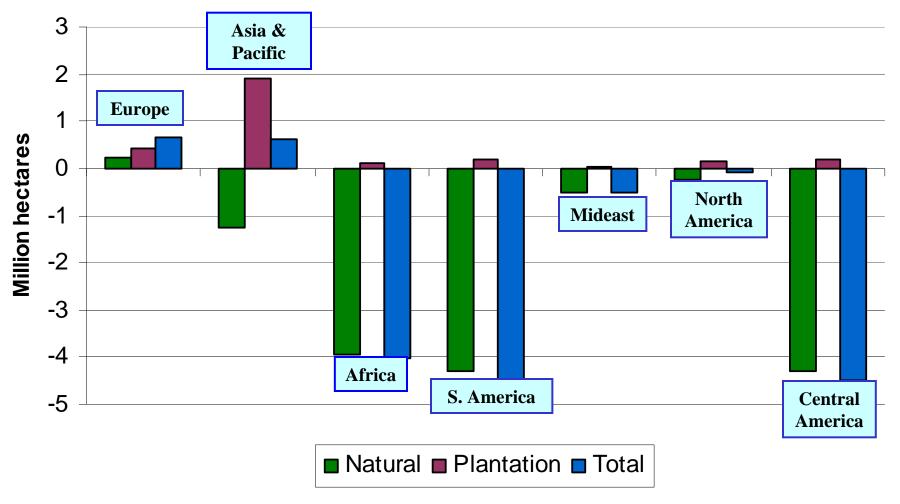
Deforestation

- Issue plaguing the forest sector
- Consumers confused between tropical deforestation and state of forests in Europe
- Strong policies in UNECE region for sustainable
 forest management





Change in annual forest area, 1990-2000



Source: FAO Global Forest Resources Assessment 2000





Change in annual forest area, 1990-2000 (million hectares)

| | Deforestation | Increase | Net change |
|-----------|---------------|----------|------------|
| Tropics | -14.2 | +1.9 | -12.3 |
| Temperate | -0.4 | +3.3 | +2.9 |
| World | -14.6 | +5.2 | -9.4 |

Note: The change in annual forest area was recalculated at -7.3 million ha per year from 2000 to 2005 by the FAO Global Forest Resources Assessment in 2005.

Source: FAO Global Forest Resources Assessment 2000





Causes of deforestation

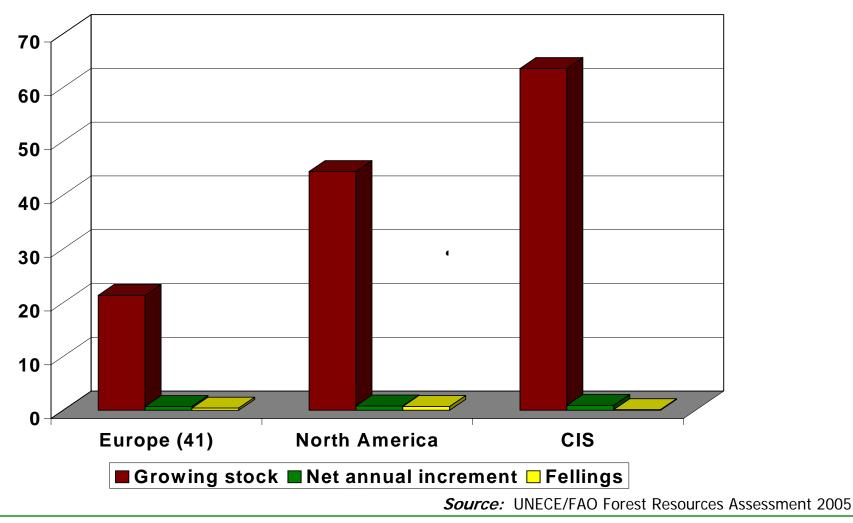
- Forest conversion
 - Agricultural, including
 - Pastures for animals
 - Bioenergy plantations: palm oil, sugar cane

- Urbanization
- Unsustainable forest management
 - Poor harvesting practices
 - Insufficient regeneration
 - Fire, insects, disease
 - Over harvest of fuelwood
- Poverty and over population





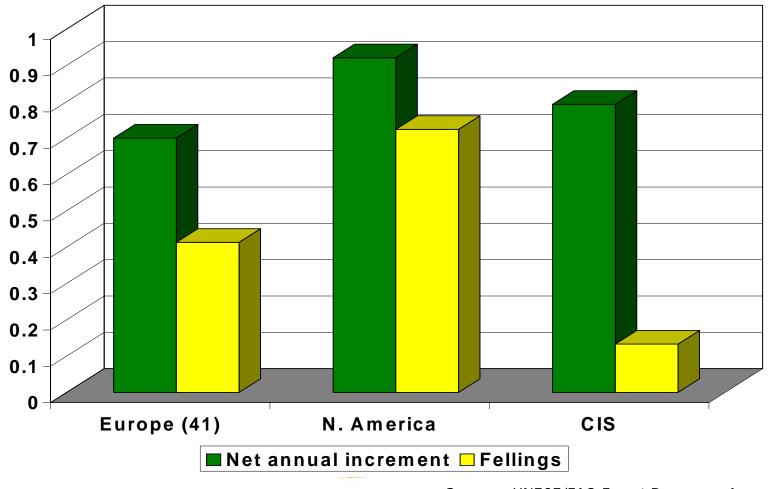
Forest resources growing stock







Net annual growth vs. fellings



Source: UNECE/FAO Forest Resources Assessment 2005





Forest resources in Europe*

- Only 60% of the annual growth is harvested
- Forest volume increases ~700,000 m³ daily
- Forest area growing: ~700,000 ha annually

* Europe = 42 countries for the UN Economic Commission for Europe

Source: UNECE/FAO Forest Resources Assessment





Timber Committee: corporate social responsibility

- Trade associations issuing codes of conduct
- Companies developing CSR policies to demonstrate their positive social impact
- CSR policies are a means to
 - Shape consumer perceptions
 - Gain competitive edge
 - Improve international recognition and perception
- Mutual recognition of trade associations' CSR policies could facilitate trade.





Illegal logging and trade

- G8
 - "support existing processes to combat illegal logging"
 - "one of the most difficult obstacles to further progress in realizing sustainable forest management and thereof, in protecting forests worldwide"
- Legislation in US and EU
- Trade associations establishing and updating codes of conduct
 - UK TTF proactively made members establish "due diligence risk assessment systems"
 - Timber Trade Action Plan coordinates associations





IV. Wood energy markets(the oldest and newest market)

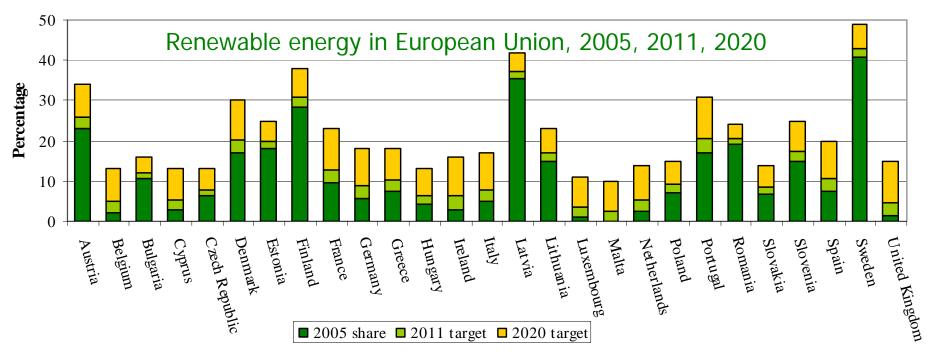






Wood energy markets

- Driven by high fossil fuel costs
- Driven by policies to promote renewable energies
 - 20% by 2020 in EU
 - 10% of transport fuels by 2020 in EU
- Driven by policies for energy security







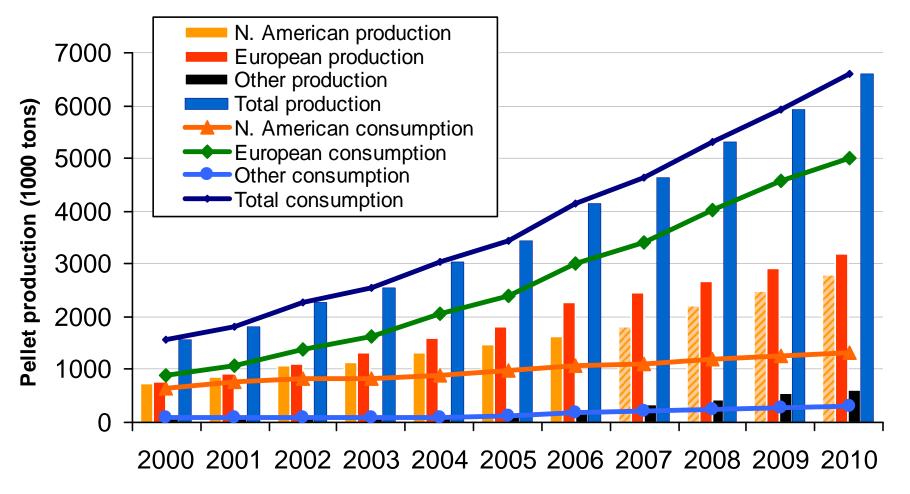
Wood energy markets

- Similar targets in North and South America, Asia, Oceania and Africa
 - US target of 15% biofuels for transport by 2022
 - US target of 30% by 2030
- Most energy demand for space and water heating
- Wood pellet industry growing
 - Warm winters of 2006/2007, 2007/2008 → oversupply
 - Transportation costs, especially Canada to Europe
- Future: cellulosic ethanol





Pellet consumption et production

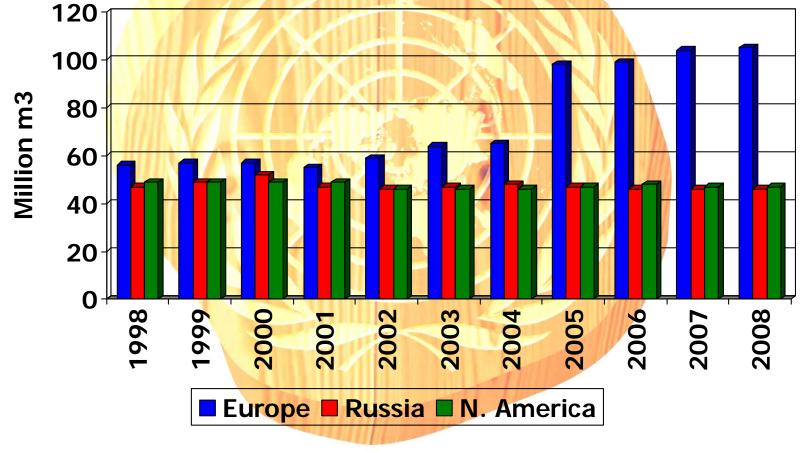


Source: Canadian Wood Pellet Association, 2007





Wood fuel production

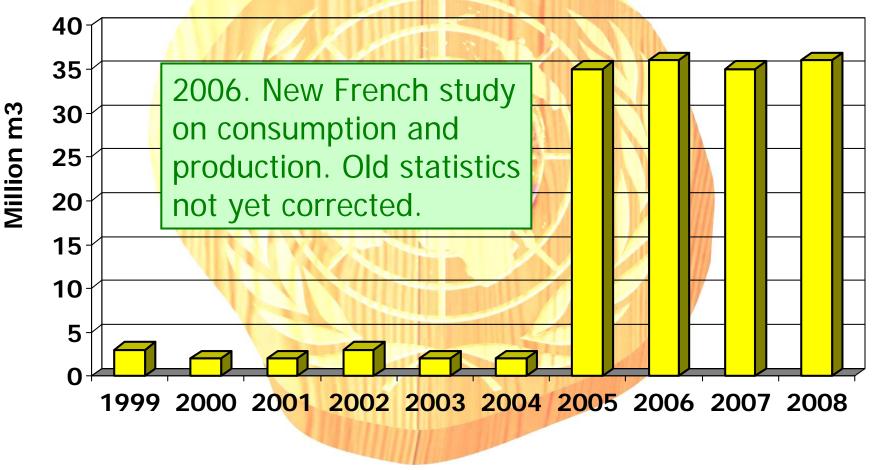


Sources: UNECE/FAO TIMBER database, UNECE Timber Committee forecasts, October 2007





French fuelwood production



Sources: UNECE/FAO TIMBER database, and UNECE Timber Committee forecasts, October 2007





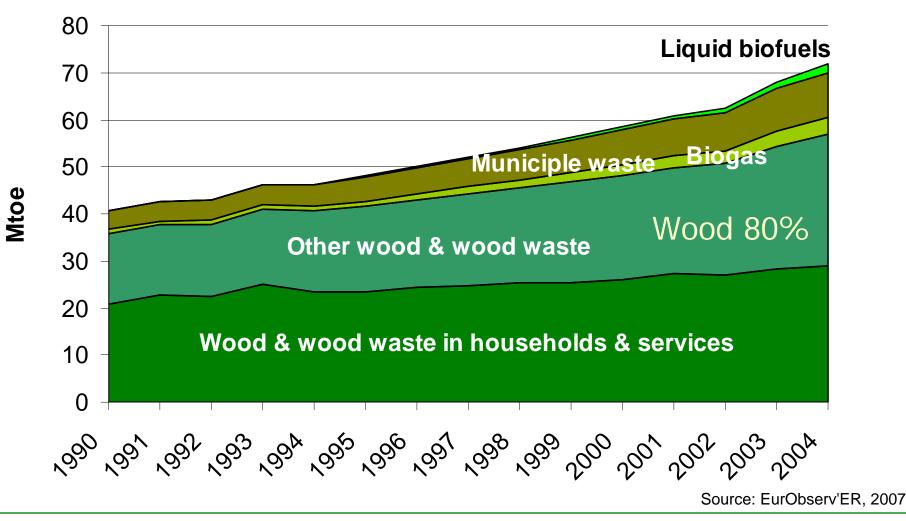
Situation today

- Record high petroleum prices
- Energy sources security problems
- Climate change policies
- Wood industries' raw material needs increasing
- Wood energy production increasing
- Roundwood and residue prices increasing





Utilization of biomass in the EU







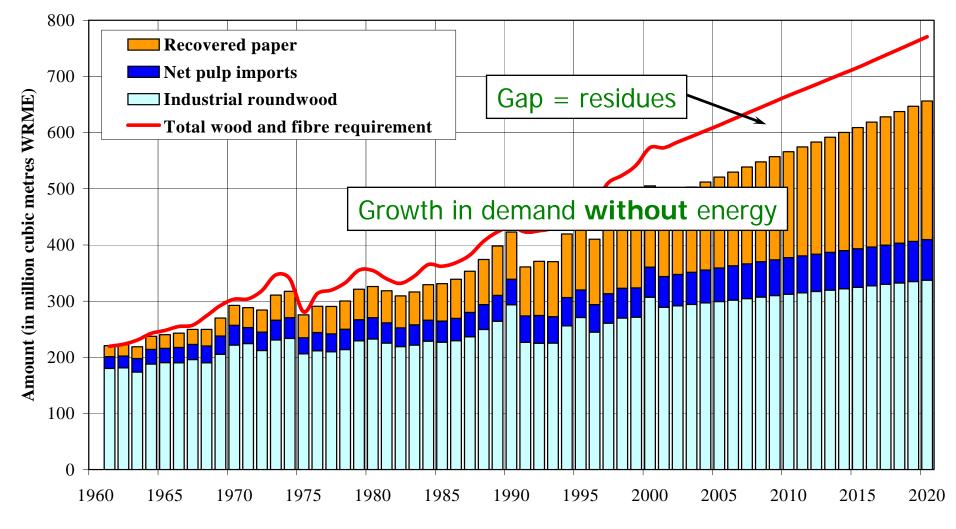
Wood for the wood-based industries

- Increasing demand forecast
- Wood raw material prices climbing
- Competition for roundwood and residues
 - Local and regional
 - Short-term intense!
 - Medium term?





Demand for wood and fibre in western Europe, without energy, 1960-2020



WRME = Wood raw material equivalent

Source: UNECE/FAO European Forest Sector Outlook Study, 2005

Results of a UNECE/FAO study on "Wood resources availability and demands: Implications of renewable energy policies"

- Wood is the major renewable energy source in Europe
- Woodfuel consumption much greater than previously measured
- Lack precise statistics
- Increasing wood energy changes long-term forecasts for the sector's wood needs





Dilemma or opportunity? (million m³)

| Year | Supply | Demand | "Gap" |
|------|--------|--------|-------|
| 2005 | 775 | 821 | -47 |
| 2010 | 791 | 976 | -185 |
| 2020 | 825 | 1274 | -448 |

Source: UNECE/FAO "Wood resources availability and demands: Implications of renewable energy policies", 2007.





How to fill the "gap"

- Increase harvests from European forests
 - More of annual growth
 - More standing timber
- Remove more biomass from forests
 - Tree tops
 - Branches, needles, leaves
- Harvest wood outside forests (urban, hedgerows)
- Increase wood recycling and residue reuse
- Import biomass, wood fuels
- Improve energy use efficiency





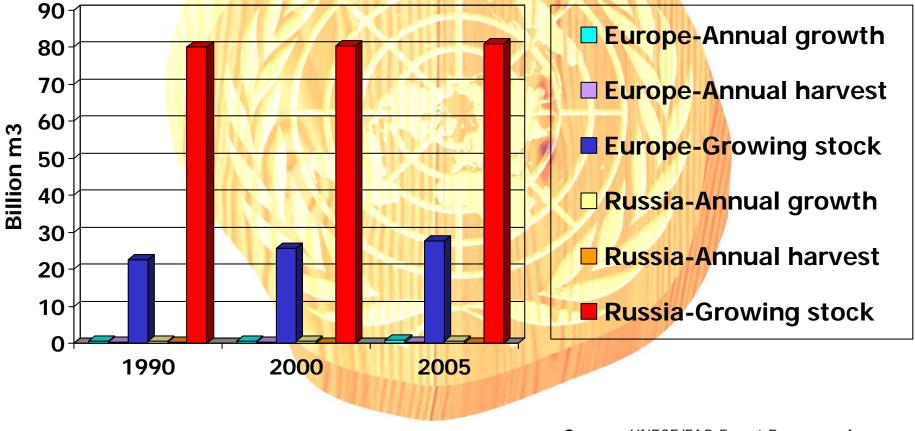
Possible consequences of a future gap

- Renewable energy targets not achieved
- Goals achieved, but not only with wood
 - Other sources of biomass
 - Other renewable energy sources
- Wood industry growth slowed
 - Raw material unavailable
 - Price of raw material too expensive





Import more fibre? From Russia??

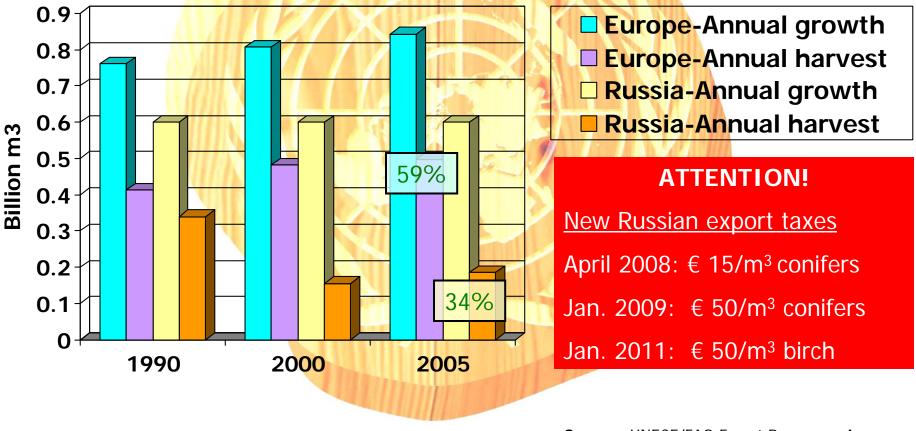


Source: UNECE/FAO Forest Resources Assessment





Import more fibre? From Russia?? Annual growth vs. annual harvests



Source: UNECE/FAO Forest Resources Assessment





Mobilize more wood

- Remember ~40% of annual growth remains in Europe's forests each year
- Confederation of European Forest Owners estimates on private forest lands
 - 150 million m³ more harvest possible (~half of surplus 40%)
 - 25% more production through better silviculture
- How many billion cubic metres of standing timber are enough?











UNECE Timber Committee on "Energy"

- Entire forest sector being transformed by increased wood energy in the UNECE region
 - Forest owners and managers
 - Wood industry and markets
 - Bioenergy industry
- Growing wood energy is both a challenge and an opportunity
- Government policies must consider
 - Needs of the forest sector, especially the wood industry
 - Needs for bioenergy



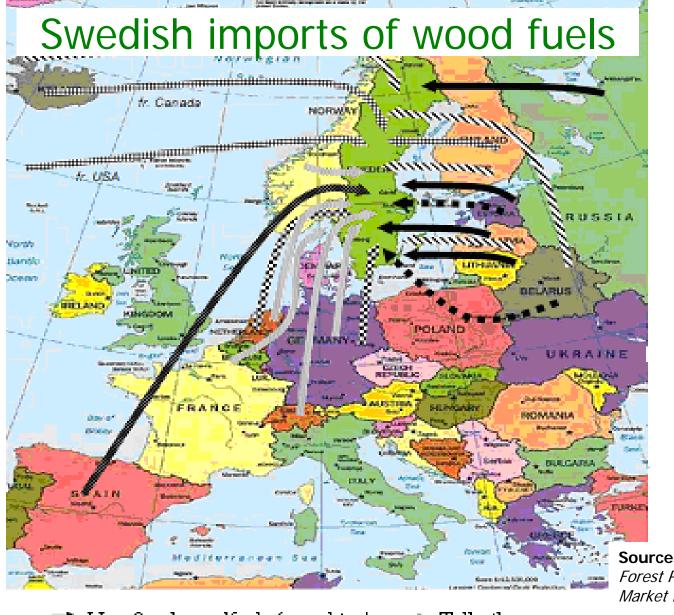


UNECE Timber Committee on "Energy"

- Interaction of policies and markets is complex
- Policies promoting bioenergy
 - Strongly increase wood energy consumption
 - Open important markets
 - Create new trade







Source: UNECE/FAO Forest Products Annual Market Review



Peat

Unrefined woodfuels (e.g. chips)
 Refined woodfuels (e.g. pellets)
 Recovered wood chips
 Olive seeds
 Refuse derived pellets



UNECE Timber Committee on "Energy"

- Pellet demand at record level
- Pellet prices peaked in 2007, except Sweden
- Increasing pellet trade
 - Especially strong in Germany, Sweden, Austria
 - 80% of N. American production exported to Europe
- Consumption of wood energy much greater than previously known





Future of the forest sector

- Integrated production of wood & paper products with energy production
- Greater value of energy production by integrated plants than by "primary wood & paper" products?!
- Profitability of the sector linked to wood energy
 - Challenge for certain industries, e.g. panels
 - Opportunity for forest owners, sawmills, energy suppliers





VI. Recommendations

- Know the provenance of your wood, for products and energy
 - Be sure it's sustainable and legal
 - Not only for your company today, and for your company tomorrow
 - But for the sake of the entire sector's reputation
- Work together to increase wood demand through effective promotion
- Promote *modern* wood energy systems
- Use wood efficiently, with highest values first, and eventually recycle for new products and energy











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